

Portal and Query Report

As on
10 April 2020, 10:00 AM

PORTAL

Visitors Content Posted

439,055 **1,149**

Max. international visitors- California, Texas, Virginia

Max. domestic visitors- Maharashtra, Delhi, UP

SOCIAL MEDIA

Total Posts Engagements

1,565 **88,205**

Top posts – COVID Testing & Lifeline UDAN (blogs)

Top Themes – Aarogya Setup & COVID Awareness

RAPID QUERY RESPONSE TEAM

Securing Business Continuity

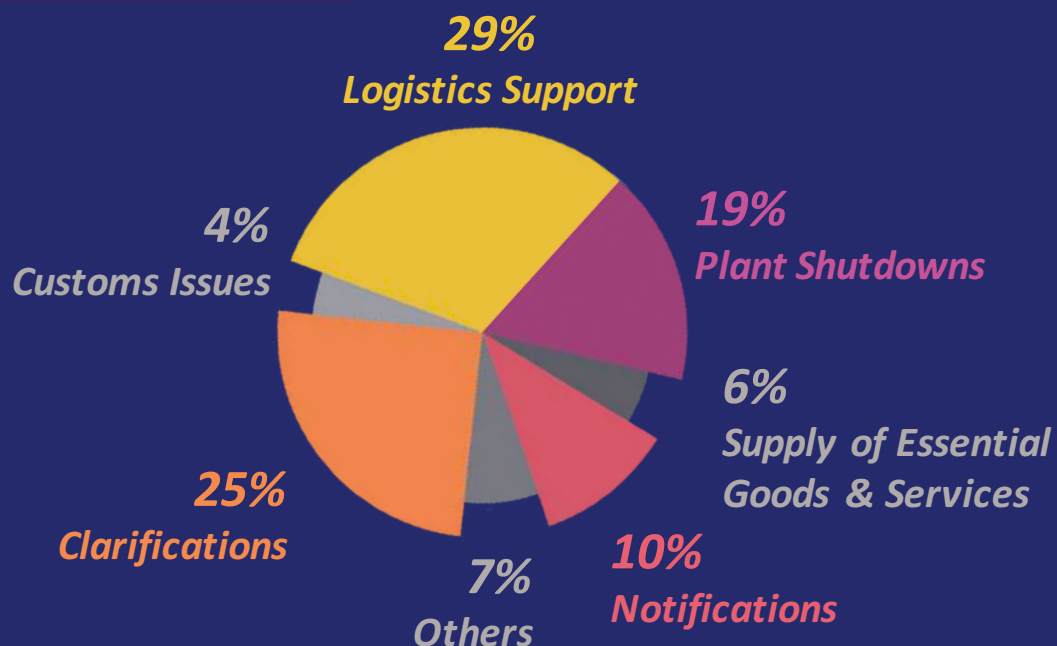
QUERY ANALYSIS

RECEIVED RESOLVED
2,525 **2,102**

AVG. QUERY RESOLUTION
4 Hours

MAXIMUM QUERIES

- Maharashtra, Haryana, Gujarat, Karnataka
- Food Processing, Medical Devices
- Logistics Support



STATES' QUERY INSIGHTS

Haryana: Requests to open the manufacturing of essentials and warehousing. SoP has been established

Andhra Pradesh: Queries from Food Processing, Retail, Textiles, IT sectors - permission to operate, logistics and clearance passes for essential employees

Karnataka: Issuance of passes - IT glitches in the e-portal for Bangalore. Seeking contact info. for offline passes at district level

Tamil Nadu: Related to Medical Devices/Supplies, Food processing and FMCG

QUERY MATRIX

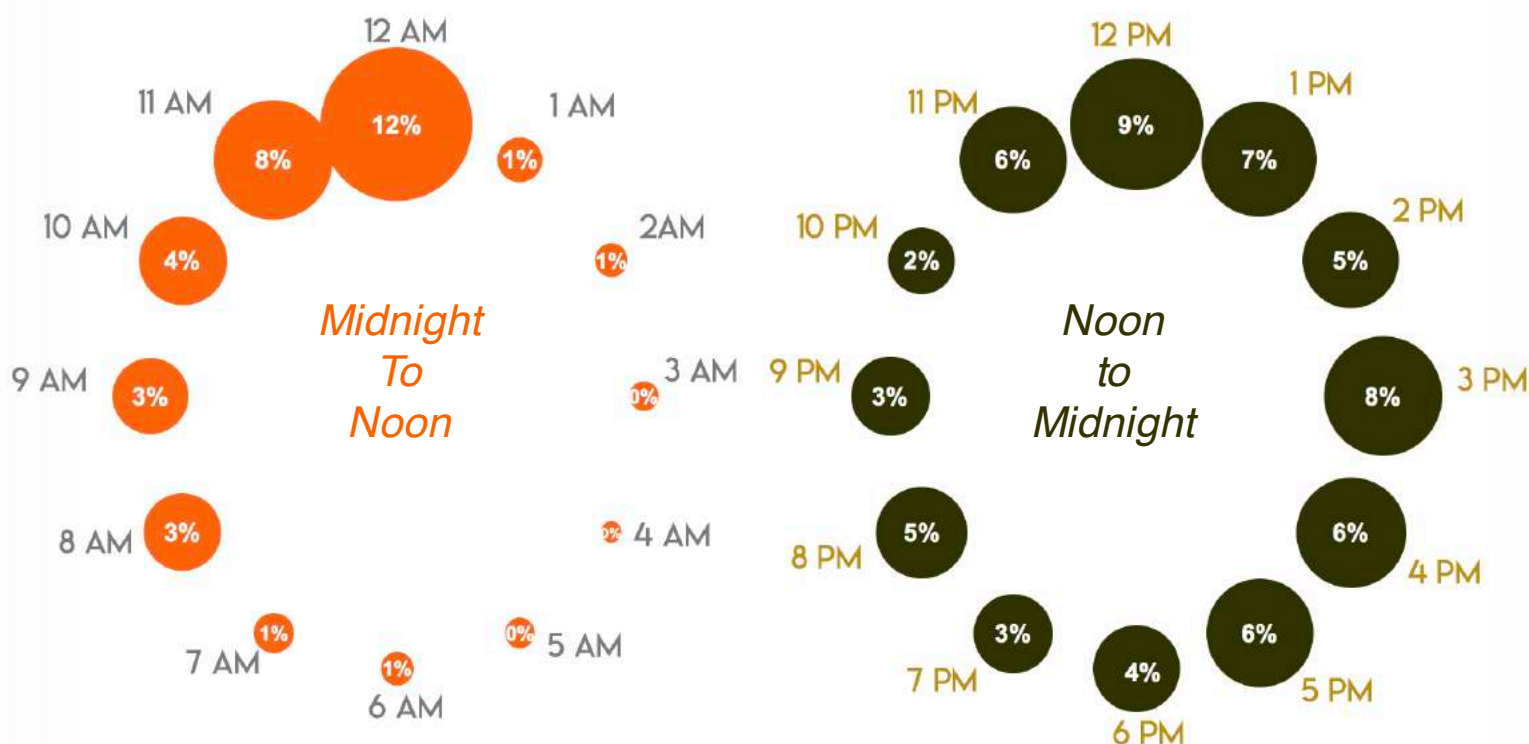


MSME SUPPORT POWERED BY



A COVID-19 Help Desk has been set up by SIDBI to assist and resolve all queries of Micro, Small & Medium Enterprises

24/7 RESPONSE



TOUCHING LIVES

For us every query is not just a number. It drives us to reach out and touch lives round the clock

12 year old Roshita Banerjee, a stroke paralytic suffering from a rare disease Moyamoya, urgently needed Peptamen in Indore, a feed powder on which she is 100% dependent, and which was completely unavailable in Madhya Pradesh. With just 1 packet left that would last her 5 days, it was a race against time.

Invest India worked tirelessly, with Delhivery and Blue Dart to ensure that the package reached her all the way from Ahmedabad in time.



MAKING IT HAPPEN

Reubens Hospitech: Obtained factory approvals and curfew passes for staff and transportation of raw material for continuous supply of anesthesia machines to hospitals

Roche: Obtained customs clearances for shipments stuck at Mumbai ports to ensure the continuous supply of testing kits

Britannia: Facilitated restarting of manufacturing and distribution operations in various states

HUL: Obtained movement passes for employees in Karnataka to ensure business continuity

Biosyl Technologies: Facilitated procurement of a license to manufacture hand sanitizers in Karnataka

STAKEHOLDER OUTREACH TEAM

Bridging Global Partners

MISSIONS

Outreach to 12 Foreign Missions for obtaining best practices and suppliers of essential medical equipment:

2421

Global & Domestic Corporates/Stakeholders contacted

Indian embassy in Denmark has shared lists of companies for support in healthcare operations through robotics and drones

**Malaysia | Japan | UK | Taiwan
Singapore | Russia | Indonesia China
Germany | Sweden | South Korea
Denmark**

Embassy of India in Sweden is assisting in GOI efforts for procurement of emergency medical equipment & supplies from Sweden and Swedish Companies based in India. Also assisting Indians stranded in Sweden and Latvia in every possible way

*Indian Mission in S. Korea and Singapore High Commission in Delhi supporting on procurement of medical equipment & testing kits
Upcoming call team next week*

Indian Embassy in Japan organizing masks, monitors, nebulizers and thermometers

Taiwan's TECC shared a list of >50 suppliers of essential medical equipment. Upcoming call with the supplies team next week

Indian High Commission in Singapore secured donations of 30,000 Test Kits for ICMR

Indian High Commission in Malaysia exploring availability of gloves and PPEs

Embassy of India in Russia arranging ventilators and masks

High Commission in London organizing technical know-how for Anaesthetic Ventilator and similar equipment

Indian-Taipei association confirmed supply of PPEs, goggles and peripherals for ventilators, hospital beds, isolation room designs

STAKEHOLDER INTERACTIONS

VC with Hon'ble Minister of Railways and Commerce & Industry Sh. Piyush Goyal

The Hon'ble Minister discussed with Startups and regulatory bodies measures for capital availability, liquidity measures, access to liquidity, movement of essential goods and government support for startups & entrepreneurs. All issues will be taken up by DPIIT for active resolution

Ask Me Anything Session with Rajan Anandan (Sequoia Capital)
on consequences of COVID on economy of various sectors and Startups
2,321 Registrations

Startup India and TiE Amaravati virtual workshop on Hiring and Building Crisis Ready Teams

Webinar on 'Business Continuity for Startups amidst COVID-19' with industry stalwarts on funding support and WFH
2,758 Registrations

DISCUSSIONS WITH INDUSTRY AND KEY STAKEHOLDERS COMING UP!

DATE	PARTICIPANTS	DISCUSSION POINTS
10-April 7 PM	USISPF Membership	Issue resolution and update on the latest situation
14-April 2 PM	Indo-German Chamber of Commerce, Maharashtra Officials, German Embassy	Issue resolution for German companies
17-April 2:30 PM	Advantage Austria, Austrian Embassy- Commercial Section	Government's response to COVID-19 & Invest India Initiatives
TBA	Indo-American Chamber of Commerce	Corporates' response to COVID-19
TBA	UKIBC Membership	Issue resolution for UK companies in India
TBA	Singapore Business Federation	Effect of coVID on India and food supply chain
9-April 12 PM	AmCham Membership	American companies' combined efforts towards COVID Response. Members made sizeable contribution to PMCARES fund
1-April	American companies, USIBC	Logistics issues resolution, medical equipment manufacturing
30-Mar	Swedish Companies, SCCI	Issue Resolution
29-Mar	US Life Sciences Companies, USIBC	Issue Resolution, Information on contribution to COVID Response
23-Mar	US Fin. Services Companies, US Treasury, USIBC	Issue Resolution

LAUNCHED!

POTENTIAL SUPPLIER SOLUTIONS

Catalogue of suppliers for critical health & safety and medical equipment for COVID-19

[Click](#)

Resources: [List of Nodal officers for Customs Clearance during COVID-19](#)

Resources: [State Covid-19 Control Room Helpline Numbers](#)

Resources: [List of NGOs providing relief during Covid-19](#)

SUPPLIER OUTREACH TEAM

Connecting the Dots

1320

Suppliers Contacted

CATEGORY	Startups & Innovators	Suppliers reached out to	Total Outreach	Companies Responded	Supply
Ventilators & ICU Monitors	22	109	131	98	6,543
Masks*	161	238	399	155	20,491,000
Testing Kits**	23	64	87	40	900,000
PPE Equipment** *	67	117	184	128	737,675
Others	99	420	519	311	18,081,092
TOTAL	372	948	1320	732	

Note: The numbers on this report are dynamic due to a daily fluctuating supply * N95 Masks – 2.36L; ** Some suppliers awaiting CDSCO approval; *** Including supply PPE kits and parts such as gloves, gowns

Issue Resolution

Creating New Supply Lines

Sector	Manufacturing/ Tech. Issues	Suppliers' Issues Resolved	Ready to Supply
Drugs & Chemicals	5	0	0
Test Kits	37	4	1
PPE	190	75	35
Sanitizers	123	77	11
Masks	128	127	16
Ventilators +ICU Monitor	87	81	9
TOTAL	570	364	72

LOGISTICS TEAM

Easing Lockdown Logistics

PARTNERS - DP World UPS, FedEx, BlueDart, Safexpress, DHL, Delhivery, Gati, DTDC, Spoton

Facilitating the Inter-State and Cross-Border Movement of Essential Goods

QUERIES

448

RESOLVED

315

HIGHLIGHT

Invest India facilitated the movement of GE Healthcare's trucks within 24 hours of the trucks' movement being restricted in Mumbai. The trucks were carrying essential medical supplies from Mumbai to Bangalore.

KEY INITIATIVES

- *WhatsApp group of 95 Members including Gol officials and representatives from some of the biggest logistics players such as Fedex, BlueDart, UPS, DP World*
- *Platform serves as a Logistics Aggregation and Logistics Policy Information Portal*
- *Stakeholder Consultation & feedback on e-Pass Solution through platform*

BUSINESS RECONSTRUCTION TEAM

Resurgent India

PARTNERS - Bain & Company, EY, PwC, BCG, Primus Partners, Mirae Asset Management, KPMG

Creating a strategic and 'ready to implement' plan of action for India's economic revival by analysing quantitative and qualitative metrics across states, districts and sectors

Drafting PHASE-1 of Economic Revival Plan

METHODOLOGY

- *Micro/macro-level on steps to implement across key broad frameworks and timelines*
- *All-partner discussion: 9-point workstream plan for the phase-1 economic revival of India's industry*
- *State Governments inputs/information on industrial clusters and business operations*
- *Industry's feedback on best practices, policy suggestions and SoPs*
- *Invest India's sector and state teams to collate feedback*

#startupindia

Combatting COVID-19 Pandemic with Innovative Solutions

PARTNERS - ZOHO, TiE Delhi-NCR, GeM

Facilitating the startup ecosystem during the COVID-19 phase promoting startup solutions to overcome the pandemic

UPDATES

ZOHO contributes INR 25 Cr to the PM Cares Fund!

ZOHO offers business continuity toolkits & has **disbursed benefit worth \$5,000**

Promoted the **CAWACH initiative by DST** through blogs on the BIP platform.

Created an informative blog on MCA allowing companies to conduct **EGMs through VC and use e-voting.**

STARTUP CHALLENGE (Live till 15 April)

Solutions to combat COVID-19

504+

Applications received from 23 States

70+ applications shortlisted and shared for preventive, curative, and additive solutions with Office of PSA

Maximum applications received are under:

- Movement Tracking
- Geofencing
- Personnel Protective Equipment
- Large Area Sanitization

KEY INNOVATIONS

Windmill Health Technologies Pvt Ltd
Provides a resuscitation system for newborns that are born with breathing difficulties

Micro GO

IOT enabled automated device to digitize the hand hygiene process

Predible Health Pvt. Ltd.

Uses AI technology on Radiology Imaging for Monitoring COVID-19 patients

India's Startup Community Joins Hands to Launch Action COVID-19 Team (ACT)

- Collective effort to help Indian startups to survive this crisis
- Launch of ACT Grants, an INR 100 Cr Programme, aimed at seeding 50+ initiatives through grants

COMING UP!

WEBINAR:

11 Apr 2020, 11:00 AM

**Keep the Wheels Turning:
Logistics & Supply Chain in times
of Lockdown**

With: Gazal Kalra (Rivigo), Kanika Tekriwal (JetSetGo), Pushkar Singh (LetsTransport.in), Rohan Chhazed (Dunzo)

AMA SESSION:

14 April 2020, 11:00 AM

With:
**Rema Subramanian
Managing Partner, Ankur
Capital**

SOCIAL IMPACT TEAM

Sahyog

PARTNERS - State Industries Departments, Government Incubators, Office of PSA, BIRAC

Channeling CSR funds toward COVID19 Relief

HIGHLIGHTS

Repository of 32 Relief funds for companies to access to meet their CSR compliance for the year

Pipeline of \$46.8 Cr. to be channelled to COVID19 Relief funds (state and central level)

Donations of over 827,600+ essential supplies donations from corporates

Received 93 COVID19 tech solutions

Reached out to 289 tech incubators across India to channel CSR funds into developing technology space

Repository of 23 NGO's working on COVID19 relief programmes

Partnered with BIRAC to channelize CSR funds for COVID-19 solutions focused on diagnostics, vaccines and related interventions for controlling COVID-19