

# Portal and Query Report

As on  
11 April 2020, 10:00 AM

## PORTAL

Visitors	Content Posted
<b>461,505</b>	<b>1,187</b>

*Max. international visitors – California, UK, Dubai*

*International visitors – 50+ Countries*

## SOCIAL MEDIA

Total Posts	Engagements
<b>1,635</b>	<b>92,767</b>

*Top posts – Making it happen, Amul*

*30% increase in engagement over previous day*

## RAPID QUERY RESPONSE TEAM

*Securing Business Continuity*

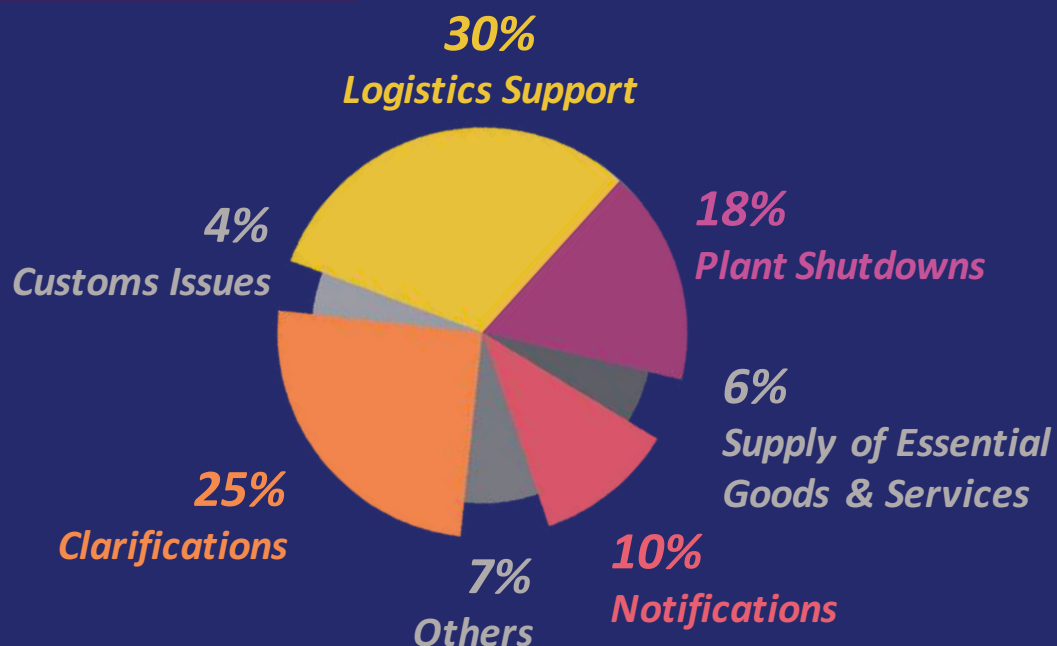
### QUERY ANALYSIS

RECEIVED	RESOLVED
<b>2,667</b>	<b>2,240</b>

**AVG. QUERY RESOLUTION**  
**4 Hours**

### MAXIMUM QUERIES

- Maharashtra, Haryana, Gujarat, Karnataka
- Food Processing, Medical Devices
- Logistics Support



# STATES' QUERY INSIGHTS

**Haryana:** Requests for movement pass & operations resumption. Rise in queries for Haryana Corona Relief Fund Donations

**Himachal Pradesh:** Substantial queries pertaining to industries operating in Baddi, Solan district

**Tamil Nadu:** Movement of trucks (inter/intra state) being granted permission without difficulty

**Maharashtra:** Spike in queries from Pune

## QUERY MATRIX

INFORMATION

State level permission to operate - GATI

Need information on loans

BUSINESS

HUMAN

Use/sale of Chewing Gum banned in Haryana and HP. Request to withdraw order – Indian Confectionery Manufacturer's Association

Could you help us with some food and shelter - Jehangir Ahmed, district Kupwara

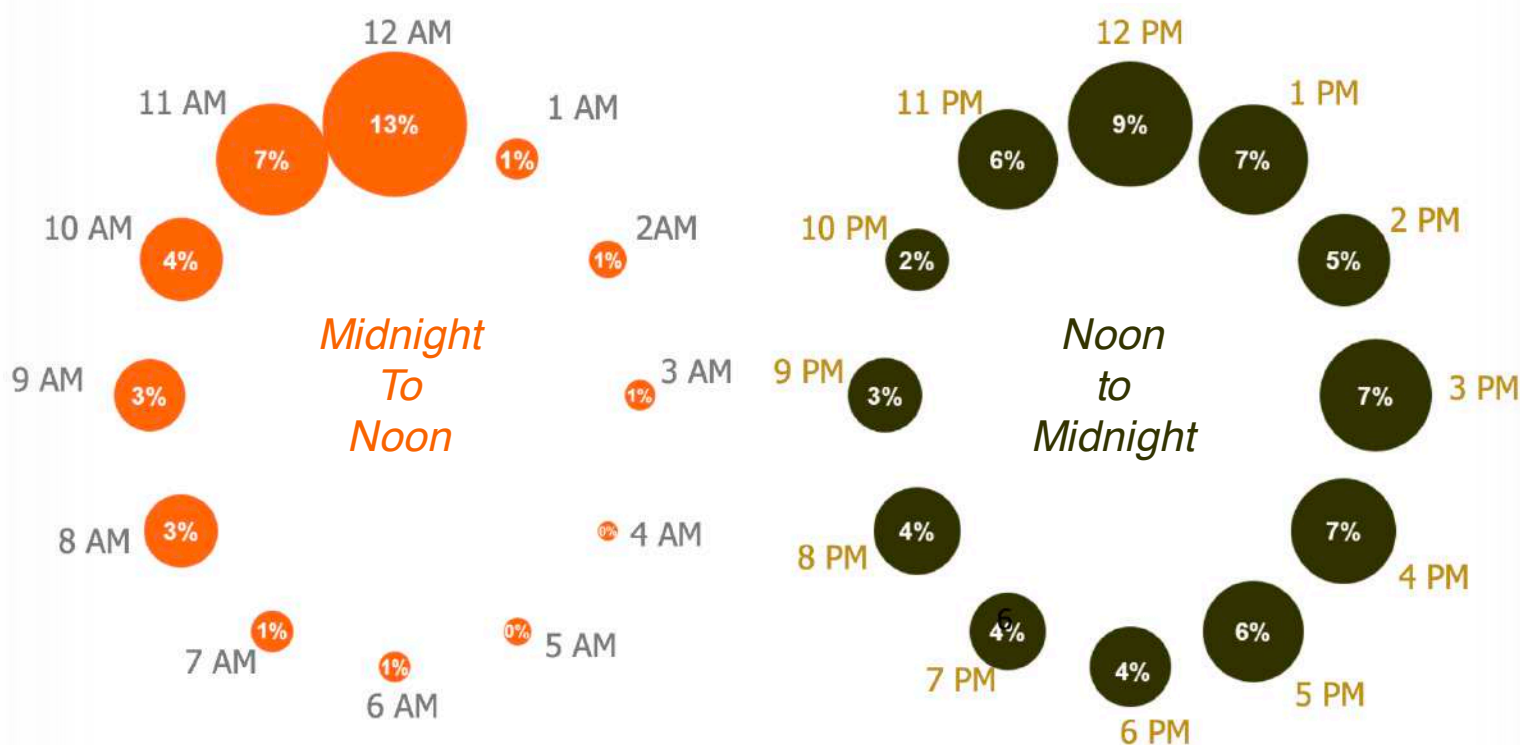
INTERVENTION

## MSME SUPPORT POWERED BY



A COVID-19 Help Desk has been set up by SIDBI to assist and resolve all queries of Micro, Small & Medium Enterprises

### 24/7 RESPONSE



# TOUCHING LIVES

*For us every query is not just a number. It drives us to reach out and touch lives round the clock*

*On day 5 of the nationwide lockdown- IQF, a frozen fruits & vegetables supplier in Karnataka, was worried about the local farmers in the region. 100 farmers, that supply to IQF, were losing ~INR 5 lakh everyday as transport had been disrupted.*

*Invest India worked with Mr. Manoj Ranjan, Special Secretary to the Gov of Karnataka (Food Processing & Harvest Technology), and the District Collector's office to obtain the necessary approvals for IQF to start operations- thus saving the livelihoods of the 100 farmers in the region.*

*We are glad we could make it happen!*



## MAKING IT HAPPEN

***Doctors Without Borders:** Helped the organization procure PPE supplies for treating critically ill COVID patients*

***AVI Healthcare Ventilators:** Obtained approvals for two manufacturing plants to ensure the supply of ventilators in hospitals*

***AB Industries:** Obtained approvals for supplier to ensure the continuous supply of components necessary for manufacturing ventilators*

***Delhivery.com:** Obtained approvals for employees to ensure safe commute during COVID-19*

## STAKEHOLDER OUTREACH TEAM

***Bridging Global Partners***

### MISSIONS

*Outreach to 12 Foreign Missions for obtaining best practices and suppliers of essential medical equipment:*

**2421**

**Global & Domestic Corporates/Stakeholders contacted**

*Indian embassy in Denmark has shared lists of companies for support in healthcare operations through robotics and drones*

*Malaysia | Japan | UK | Taiwan  
Singapore | Russia | Indonesia China  
Germany | Sweden | South Korea  
Denmark*

*Embassy of India in Sweden is assisting in GOI efforts for procurement of emergency medical equipment & supplies from Sweden and Swedish Companies based in India. Also assisting Indians stranded in Sweden and Latvia in every possible way*

*Indian Mission in S. Korea and Singapore High Commission in Delhi supporting on procurement of medical equipment & testing kits  
Upcoming call team next week*

*Indian Embassy in Japan organizing masks, monitors, nebulizers and thermometers*

*Taiwan's TECC shared a list of >50 suppliers of essential medical equipment. Upcoming call with the supplies team next week*

*Indian High Commission in Singapore secured donations of 30,000 Test Kits for ICMR*

*Indian High Commission in Malaysia exploring availability of gloves and PPEs*

*Embassy of India in Russia arranging ventilators and masks*

*High Commission in London organizing technical know-how for Anaesthetic Ventilator and similar equipment*

*Indian-Taipei association confirmed supply of PPEs, goggles and peripherals for ventilators, hospital beds, isolation room designs*

## STAKEHOLDER INTERACTIONS

### **VC with Hon'ble Minister of Railways and Commerce & Industry Sh. Piyush Goyal**

*The Hon'ble Minister discussed with Startups and regulatory bodies measures for capital availability, liquidity measures, access to liquidity, movement of essential goods and government support for startups & entrepreneurs. All issues will be taken up by DPIIT for active resolution*

**Ask Me Anything Session with Rajan Anandan (Sequoia Capital)**  
*on consequences of COVID on economy of various sectors and Startups*  
**2,321 Registrations**

**Startup India and TiE Amaravati virtual workshop** on Hiring and Building Crisis Ready Teams

**Webinar on 'Business Continuity for Startups amidst COVID-19'** with industry stalwarts on funding support and WFH  
**2,758 Registrations**

## DISCUSSIONS WITH INDUSTRY AND KEY STAKEHOLDERS

# COMING UP!

DATE	PARTICIPANTS	DISCUSSION POINTS
10-April 7 PM	USISPF Membership	Issue resolution and update on the latest situation
14-April 2 PM	Indo-German Chamber of Commerce, Maharashtra Officials, German Embassy	Issue resolution for German companies
17-April 2:30 PM	Advantage Austria, Austrian Embassy- Commercial Section	Government's response to COVID-19 & Invest India Initiatives
TBA	Indo-American Chamber of Commerce	Corporates' response to COVID-19
TBA	UKIBC Membership	Issue resolution for UK companies in India
TBA	Singapore Business Federation	Effect of COVID-19 on India and food supply chain
9-April	AmCham Membership	US companies' efforts towards COVID Response. Contributions to PMCARES
6-April	Embassy of Sweden, SCCI Swedish Companies	Follow-up response to logistical challenges faced across states
1-April	American companies, USIBC	Logistics issues resolution, medical equipment manufacturing
30-Mar	Swedish Companies, SCCI	Issue Resolution
29-Mar	US Life Sciences Companies, USIBC	Issue Resolution, Information on contribution to COVID-19 Response
23-Mar	US Fin. Services Companies, US Treasury, USIBC	Issue Resolution

## LAUNCHED!

# POTENTIAL SUPPLIER SOLUTIONS

Catalogue of suppliers for critical health & safety and medical equipment for COVID-19

[Click](#)

Resources: [List of Nodal officers for Customs Clearance during COVID-19](#)

Resources: [State Covid-19 Control Room Helpline Numbers](#)

Resources: [List of NGOs providing relief during Covid-19](#)

# SUPPLIER OUTREACH TEAM

*Connecting the Dots*

**1320**

Suppliers Contacted

## KEY MATCHMAKING

### *Delhi Police:*

*Team supported Delhi Police by channeling the donation of 4000 N95 masks and 100 bottles of sanitizers from Paytm*

### *Air India:*

*Team facilitated procurement of 200 Hazmat Suits & kits within 3 hours for the crews of 4 flights to Airlift Indians stranded in Europe*

CATEGORY	Startups & Innovators	Suppliers reached out to	Total Outreach	Companies Responded	Supply
Ventilators & ICU Monitors	22	109	131	98	6,543
Masks*	161	265	426	172	2,11,56,000
Testing Kits**	23	70	93	41	9,00,000
PPE Equipment** *	67	124	191	132	7,87,675
Others	99	429	528	318	1,80,81,092
<b>TOTAL</b>	<b>372</b>	<b>997</b>	<b>1369</b>	<b>761</b>	

Note: The numbers on this report are dynamic due to a daily fluctuating supply \* N95 Masks – 2.36L; \*\* Some suppliers awaiting CDSCO approval; \*\*\* Including supply PPE kits and parts such as gloves, gowns

## Issue Resolution

## *Creating New Supply Lines*

Sector	Manufacturing/ Tech. Issues	Suppliers' Issues Resolved	Ready to Supply
Drugs & Chemicals	5	0	0
Test Kits	37	4	1
PPE	190	80	35
Sanitizers	121	78	11
Masks	128	127	16
Ventilators +ICU Monitor	90	85	9
<b>TOTAL</b>	<b>571</b>	<b>374</b>	<b>72</b>

# LOGISTICS TEAM

## *Easing Lockdown Logistics*

**PARTNERS - DP World UPS, FedEx, BlueDart, Safexpress, DHL, Delhivery, Gati, DTDC, Spoton**

*Facilitating the Inter-State and Cross Border Movement of Essential Goods*

**QUERIES**

**452**

**RESOLVED**

**330**

### **HIGHLIGHT**

*Invest India facilitated the movement of 20 lakh masks and 60,000 PPE kits for Shaurya Industries. Shaurya Industries was facing issues moving the supplies from UP to Punjab and Maharashtra.*

### **KEY INITIATIVES**

- *WhatsApp group of 95 Members including GoI officials and representatives from some of the biggest logistics players such as Fedex, BlueDart, UPS, DP World*
- *Platform serves as a Logistics Aggregation and Logistics Policy Information Portal*
- *Stakeholder Consultation & feedback on National E-Pass System through platform*

# BUSINESS RECONSTRUCTION TEAM

## *Resurgent India*

**PARTNERS - Bain & Company, EY, PwC, BCG, Primus Partners, Mirae Asset Management, KPMG**

*Creating a strategic and 'ready to implement' plan of action for India's economic revival by analysing quantitative and qualitative metrics across states, districts and sectors*

### **Drafting PHASE-1 of Economic Revival Plan**

### **METHODOLOGY**

- *Micro/macro-level on steps to implement across key broad frameworks and timelines*
- *All-partner discussion: 9-point workstream plan for the phase-1 economic revival of India's industry*
- *State Governments inputs/information on industrial clusters and business operations*
- *Industry's feedback on best practices, policy suggestions and SoPs*
- *Invest India's sector and state teams to collate feedback*

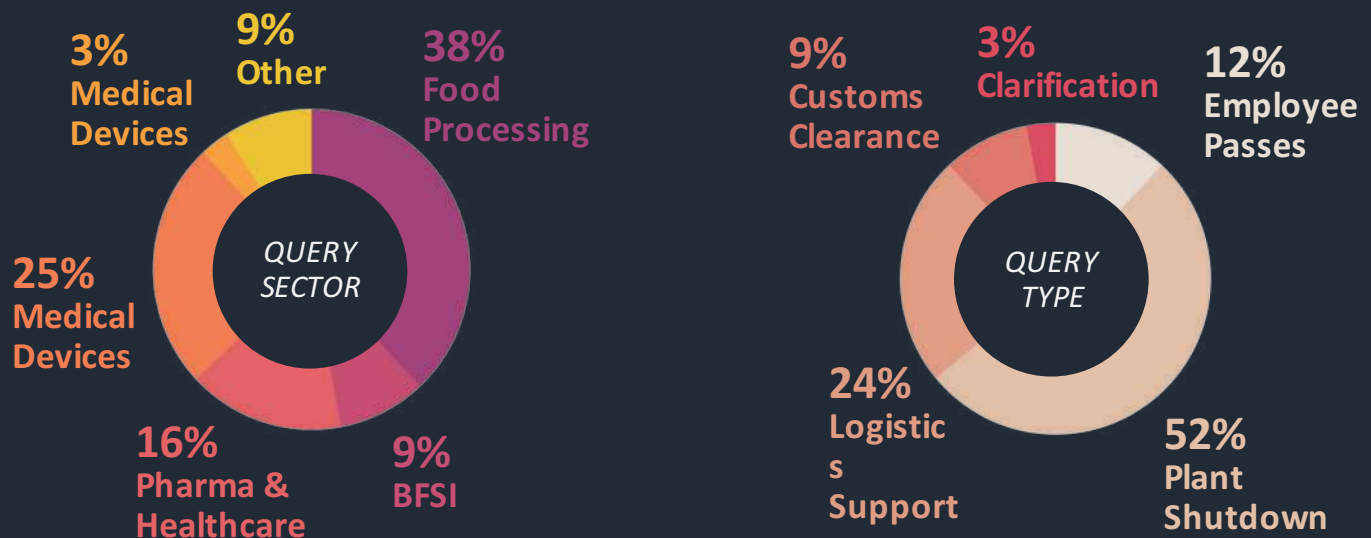
# STATES TEAM

Supporting states to battle COVID-19

## MAHARASHTRA IN FOCUS

**180** QUERIES RECEIVED

### QUERY ANALYSIS



### ENSURED BUSINESS CONTINUITY FOR:

Capital Foods, WorldPay, UPS, GE Healthcare, Siemens, Cargill, Henkel, Draeger, Amul, Mogli Labs, Fine Zeelandia, Lindstorm, AstraZeneca, BigBasket, Tencent, Licious, Delightful Gourmet, MicroGo, Global Shapers Community, Ninja Cart, Medion Ventilator, Novartis, Britannia, Coca-Cola, ADF Foods, Purpille, MasterCard, SkyLine Foods, Wipro, Baxter, Philips Healthcare, AB Industries, Cradle Wise, AVI Healthcare Ventilators, Reubens Hospitech, HERE Technologies, Philips Healthcare Innovation Center, Becton Dickinson & Bard, Olam Agro India, Delhivery.com, Hiotron & more

### TOUCHING LIVES

**Global Shapers Community:** Invest India helped an initiative of World Economic Forum to obtain approvals to distribute 1000 prevention kits to slum dwellers and daily wage laborer's in Navi Mumbai in collaboration with The Robin Hood Army.

## SOCIAL IMPACT TEAM

**Sahyog | PMCARES FUND**

**PARTNERS** - State Industries Departments, Government Incubators, Office of PSA, BIRAC

Channeling CSR funds toward COVID19 Relief

## HIGHLIGHTS



Govt. Funds accepting COVID-19 donations identified	32
Connections made for COVID-19 Donations	51
Tech Incubators reached out to for CSR Funding Support	289
Indicative Pipeline of Donations	INR 146.5 Cr
Indicative pipeline of PPE donations	8,27,600
No. of COVID-19 Technology Solutions received	93
No. of NGO's working on COVID-19 relief programmes	26

# #startupindia

*Combatting COVID-19 Pandemic with Innovative Solutions*

**PARTNERS** - ZOHO, TiE Delhi-NCR, GeM

*Facilitating the startup ecosystem during the COVID-19 phase promoting startup solutions to overcome the pandemic*

## UPDATES

*Helped 2 startups register on GeM platform*

*Promoted J&K's Open Innovation Challenge for COVID-19*

## STARTUP CHALLENGE (Live till 15 April)

**Solutions to combat COVID-19**

**514+** Applications received from 23 States

*70+ applications shortlisted and shared for preventive, curative, and additive solutions with Office of PSA*

*Maximum applications received are under:*

- *Movement Tracking*
- *Geofencing*
- *Personnel Protective Equipment*
- *Large Area Sanitization*

## KEY INNOVATIONS

**PathShodh Healthcare Pvt Ltd**

*Monitors COVID-19 patients to yield immediate results for Serum Albumin levels*

**Cardea Biomedical Technologies Pvt. Ltd.**

*ATOM ECG allows capture of medical grade 12 lead ECG over a smartphone with remote consultation.*

## **Ayu Devices Pvt. Ltd.**

*Unique stethoscope design allows healthcare workers to perform auscultation remotely.*

## **India's Startup Community Joins Hands to Launch Action COVID-19 Team (ACT)**

- Collective effort to help Indian startups to survive this crisis
- Launch of ACT Grants, an INR 100 Cr Programme, aimed at seeding 50+ initiatives through grants

## **COMING UP!**

### **WEBINAR:**

**11 Apr 2020, 11:00 AM**

**Keep the Wheels Turning:  
Logistics & Supply Chain in times  
of Lockdown**

With: Gazal Kalra (Rivigo), Kanika Tekriwal (JetSetGo), Pushkar Singh (LetsTransport.in), Rohan Chhazed (Dunzo)

### **AMA SESSION:**

**14 April 2020, 11:00 AM**

With:  
**Rema Subramanian  
Managing Partner, Ankur  
Capital**