

Portal and Query Report

As on
23 April 2020, 2:00 PM**1.5 MN+**
VISITORS

In your service ..helping more than a million around the world, with hope and humility - the Invest India team is united with you against COVID-19

PORTAL

Visitors Content Posted

1.52 MN **1,727**

50+ Countries, 1000+ Cities

Max. international visitors –
US, UK, UAE

SOCIAL MEDIA

Total Posts Engagements

2,370 **134,507**

Top theme – Companies that Care

Top post – BSF ration distribution drive

RAPID QUERY RESPONSE TEAM

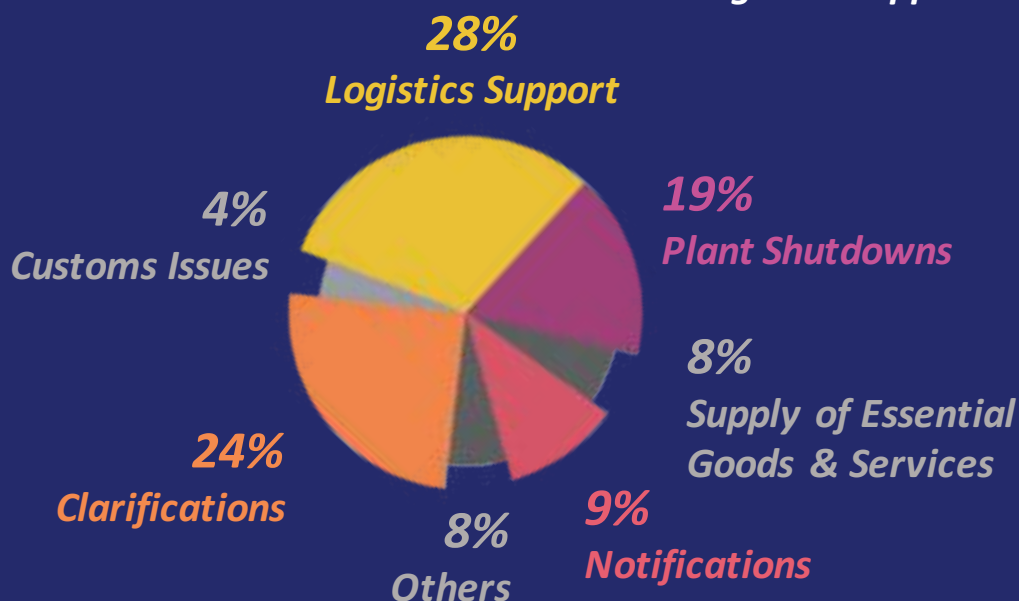
Securing Business Continuity

QUERY ANALYSIS

RECEIVED RESOLVED
4,595 **4,049**AVG. QUERY RESOLUTION
4 Hours

MAXIMUM QUERIES

- Maharashtra, Delhi, Haryana, Gujarat
- Food Processing, Pharma, Medical Devices
- Logistics Support



STATES' INSIGHTS

Punjab: All the industries with in-house labour facilities have been given permission to function with conditions of isolation

Tamil Nadu: Due to extension of lockdown without easing, significant number of representations in major cities in the state, requesting for the beginning of operations and passes

QUERY MATRIX

INFORMATION

We're getting orders for lubricants from customers (businesses) who are permitted to operate but we are not. Please advise.

I need passes to sell vegetables. Can you guide me?

BUSINESS

HUMAN

The local police is reprimanding our employees even though they have curfew passes.

We are researching portable ventilators and addressed oxygen issues. We request you to guide us for any funding assistance to complete our research.

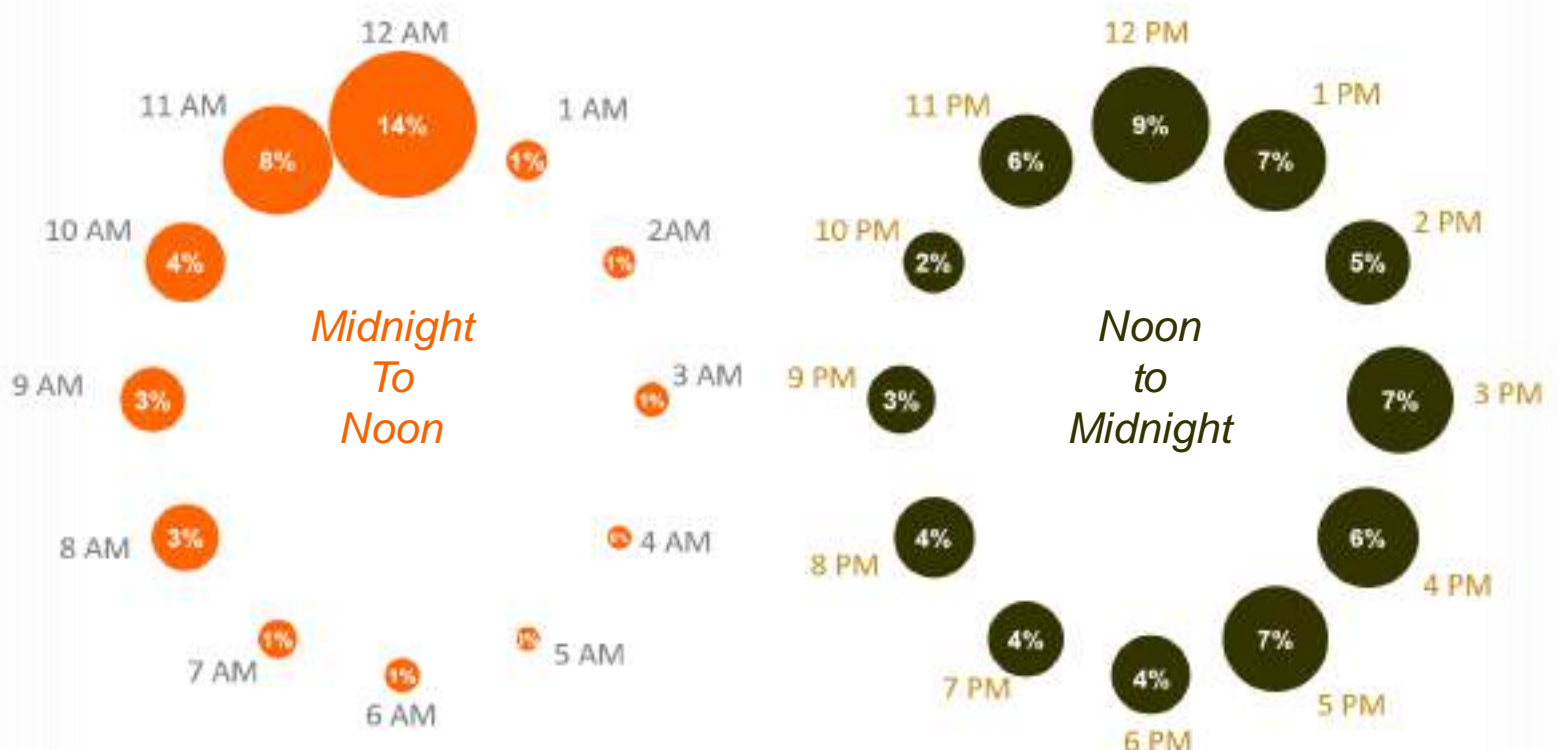
INTERVENTION

MSME SUPPORT POWERED BY



A COVID-19 Help Desk has been set up by SIDBI to assist and resolve all queries of Micro, Small & Medium Enterprises

24/7 RESPONSE



TOUCHING LIVES

For us every query is not just a number. It drives us to reach out and touch lives round the clock

On day 5 of the nationwide lockdown- IQF, a frozen fruits & vegetables supplier in Karnataka, was worried about the local farmers in the region. 100 farmers, that supply to IQF, were losing ~INR 5 lakh everyday as transport had been disrupted.

Invest India worked with Mr. Manoj Ranjan, Special Sec. to the Gov. of Karnataka (Food Processing & Harvest Technology), and the District Collector's office to obtain the necessary approvals for IQF to start operations- thus saving the livelihoods of the 100 farmers in the region.

We are glad we could make it happen!



MAKING IT HAPPEN

Medi Bank Systems: Facilitated a connect with local officials in Delhi as well as obtained curfew passes to ensure smooth logistics in the supply of components for ventilators

Ninjacart: Obtained movement passes for the delivery of essential groceries across Pune

Aviva India: Obtained passes for over 50 employees to ensure business continuity

STAKEHOLDER OUTREACH TEAM

Bridging Global Partners

MISSIONS

2421

Global & Domestic Corporates/Stakeholders contacted

Outreach to 12 Foreign Missions for obtaining best practices and suppliers of essential medical equipment:

*Malaysia | Japan | UK | Taiwan
Singapore | Russia | Indonesia China
Germany | Sweden | South Korea
Denmark*

Indian Embassy in Japan organizing masks, monitors, nebulizers and thermometers

Indian embassy in Denmark has shared lists of companies for support in healthcare operations through robotics and drones

Taiwan's TECC shared a list of >50 suppliers of essential medical equipment. Upcoming call with the supplies team next week

Indian High Commission in Singapore secured donations of 30,000 Test Kits for ICMR

Embassy of India in Sweden is assisting in GOI efforts for procurement of emergency medical equipment & supplies from Sweden and Swedish Companies based in India. Also assisting Indians stranded in Sweden and Latvia in every possible way

*Indian Mission in S. Korea and Singapore High Commission in Delhi supporting the procurement of medical equipment & testing kits
Upcoming call team next week*

Indian High Commission in Malaysia exploring availability of gloves and PPEs

Embassy of India in Russia arranging ventilators and masks

High Commission in London organizing technical know-how for Anaesthetic Ventilator and similar equipment

Indian-Taipei association confirmed supply of PPEs, goggles and peripherals for ventilators, hospital beds, isolation room designs

STAKEHOLDER INTERACTIONS

VC with Hon'ble Minister of Railways and Commerce & Industry Sh. Piyush Goyal

The Hon'ble Minister discussed with Startups and regulatory bodies measures for capital availability, liquidity measures, access to liquidity, movement of essential goods and government support for startups & entrepreneurs. All issues will be taken up by DPIIT for active resolution

Ask Me Anything Session with Rajan Anandan (Sequoia Capital)
on consequences of COVID on economy of various sectors and Startups
2,321 Registrations

Startup India and TiE Amaravati virtual workshop on Hiring and Building Crisis Ready Teams

Webinar on 'Business Continuity for Startups amidst COVID-19' with industry stalwarts on funding support and WFH
2,758 Registrations

LAUNCHED!

POTENTIAL SUPPLIER SOLUTIONS

Catalogue of suppliers for critical health & safety and medical equipment for COVID-19

[Click](#)

COMING UP!

Central and State Relief & Support Packages for Businesses

Single source for all updates

How to apply for curfew/movement/emergency passes for respective states

[Click](#)

SIDBI Assistance to Facilitate Emergency response against coronavirus

[Click](#)

State COVID-19 Control Room Helpline Numbers

[Click](#)

List of Nodal officers for Customs Clearance during COVID-19

[Click](#)

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DISCUSSIONS WITH INDUSTRY AND KEY STAKEHOLDERS

COMING UP!

DATE	PARTICIPANTS	DISCUSSION POINTS
24-April	Singapore Business Federation	Effect of COVID-19 on India and food supply chain
29-April	Indian High Commission, UK	Business Immunity Platform and how Invest India can support British Companies
TBA	Danish companies, Innovation Centre- Denmark	TBD
TBA	Indo-American Chamber of Commerce	Corporates' response to COVID-19
TBA	UKIBC Membership	Issue resolution for UK companies in India
20-April	Embassy of Sweden, SCCI, Swedish Companies	Update on lockdown notifications, issue resolution
17-April	Advantage Austria, Austrian Embassy- Commercial Section	Government's response to COVID-19 & Invest India Initiatives
16-April	ICBC & Canadian Companies	Lockdown restrictions, post COVID-19 economic strategy and response
16-April	Embassy of Norway, Norwegian Busi. Asso. India	COVID-19 restrictions and business strategies
15-April	Online Panel discussion in collaboration with ExO	Insights from global leaders on future trends - Energy, Education and Fin. Services
15-April	Embassy of Italy, ITA, IICI, SACE, Italian Companies	COVID-19 restrictions and business strategies
14-April	Indo-German Chamber of Commerce, Maharashtra Officials, German Embassy	Discussion with German companies on Invest India's work on COVID-19 and how they could contribute to response
13-April	Embassy of Sweden, SCCI, Swedish Companies	Update on lockdown notifications, business continuity post lockdown, logistics issues
10-April	USISPF Membership	Issue resolution and update on the latest situation
9-April	AmCham Membership	US companies' efforts towards COVID Response. Contributions to PMCARES
6-April	Embassy of Sweden, SCCI Swedish Companies	Follow-up response to logistical challenges faced across states
1-April	American companies, USIBC	Logistics issues resolution, medical equipment manufacturing
30-Mar	Swedish Companies, SCCI	Issue Resolution
29-Mar	US Life Sciences Companies, USIBC	Issue Resolution, Information on contribution to COVID-19 Response
23-Mar	US Fin. Services Companies, US Treasury, USIBC	Issue Resolution

SUPPLIER OUTREACH TEAM

Connecting the Dots

1386

Suppliers Contacted

KEY MATCHMAKING

Delhi Police:

Team supported by channeling the donation of 4000 N95 masks and 100 bottles of sanitizers from Paytm

Air India:

Team facilitated procurement of 200 Hazmat Suits & kits within 3 hours for the crews of 4 flights to airlift Indians stranded in Europe

CATEGORY	Startups & Innovators	Suppliers reached out to	Total Outreach	Companies Responded	Supply
Ventilators & ICU Monitors	22	114	136	102	6,543
Masks*	161	268	429	174	2,16,56,000
Testing Kits**	23	80	103	44	9,01,000
PPE Equipment** *	67	141	208	147	8,90,675
Others	99	472	571	386	72,81,397
TOTAL	372	1075	1447	853	

Note: The numbers on this report are dynamic due to a daily fluctuating supply * N95 Masks – 2.36L; ** Some suppliers awaiting CDSCO approval; *** Including supply PPE kits and parts such as gloves, gowns

Issue Resolution

Creating New Supply Lines

Sector	Manufacturing/ Tech. Issues	Suppliers' Issues Resolved	Ready to Supply
Drugs & Chemicals	5	0	0
Test Kits	42	4	1
PPE	190	80	15
Sanitizers	110	84	11
Masks	128	127	17
Ventilators +ICU Monitor	90	86	9
Logistics	457	334	0
TOTAL	1013	777	53

LOGISTICS TEAM

Easing Lockdown Logistics

PARTNERS - DP World UPS, FedEx, BlueDart, Safexpress, DHL, Delhivery, Gati, DTDC, Spoton

Facilitating the Inter-State and Cross Border Movement of Essential Goods

QUERIES

457

RESOLVED

334

HIGHLIGHT

Invest India facilitated end-to-end movement and customs clearance of a crucial Enzyme arriving from Singapore for manufacturing test kits for COVID-19 within the stipulated refrigeration time

KEY INITIATIVES

- *WhatsApp group of 95 members - including GoI officials and several biggest logistics players such as Fedex, BlueDart, UPS, DP World*
- *Platform serves as a Logistics Aggregation and Logistics Policy Information Portal*
- *Stakeholder Consultation & feedback on National E-Pass System through platform*

BUSINESS RECONSTRUCTION TEAM

Resurgent India

PARTNERS - Bain & Company, EY, PwC, BCG, Primus Partners, Mirae Asset Management, KPMG

Creating a strategic and 'ready to implement' plan of action for India's economic revival by analysing quantitative and qualitative metrics across states, districts and sectors

Drafting PHASE-1 of Economic Revival Plan

METHODOLOGY

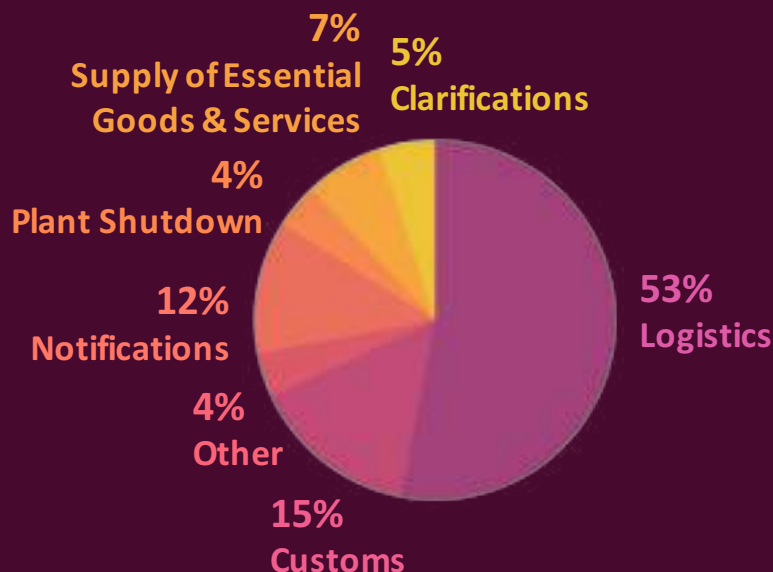
- *Micro/macro-level on steps to implement across key broad frameworks and timelines*
- *Engaged with some of India's leading law firms for their recommendations and suggestions on industry revival*
- *All-partner discussion: 9-point workstream plan for the phase-1 economic revival of India's industry*
- *State Governments inputs/information on industrial clusters and business operations*
- *Comprehensive coverage of over 15 key sectors and over 25 states for Phase I*
- *Industry's feedback on best practices, policy suggestions and SoPs*

PHARMA TEAM

Ensuring Nation's Wellbeing

QUERIES ANALYSIS

246 QUERIES RECEIVED



ENSURED BUSINESS CONTINUITY:

Bayer, GlaxoSmithKline, Johnson & Johnson, Merck, Novartis, Pfizer, Roche Group, Sanofi, Medtronic, Abbott Laboratories, GE, Siemens AG, Bosch, Baxter & more

MAKING IT HAPPEN

Baxter: Facilitated expedited pass issuance, customs clearance and resolved requirements for staff engaged in manufacturing

J&J Medical: Supported the reinstatement of cargo storage at the Mumbai airport.

FOOD PROCESSING TEAM

Ensuring Uninterrupted Food Supply

Taskforce setup by Ministry of Food Processing Industries with Invest India

533 ISSUES RECEIVED

429 ISSUES RESOLVED

100+ Food Processing units restarted

DISCUSSIONS WITH INDUSTRY AND STAKEHOLDERS

Chaired by Mrs. Harsimrat Kaur Badal, Hon'ble Minister of Food Processing

DATE	PARTICIPANTS	DISCUSSION POINTS
9-April	Exporters of Agri & Marine products, APEDA and MPEDA	Revival and strengthening of food exports
8-April	Presidents of Industry associations	Chart out strategy for economic revival
4-April	Industry Representatives	Follow-up with industry on steps taken by Government
30-Mar	Industry Representatives	Issues faced by industry due to lockdown

KEY INITIATIVES:

- Invest India participated as a panellist on a webinar on "Indian Food Industry Post Lockdown: Challenges and Way Forward", organized by ASSOCHAM
- Invest India participated as a panellist on VC with food processing industry and food exporters on 17 April 2020, organised by PHD Chamber of Commerce and Industry
- VC organized by the taskforce under the chairpersonship of Smt. Pushpa Subrahmanyam, Secretary, FPI, with Flour Miller Associations & Industry Heads on 16 April 2020

ENSURED BUSINESS CONTINUITY FOR:

Roquette, Bagree Chai, Ball Corp., Britannia, GTC, Bunge, Coca Cola, Kelloggs, Zydus Wellness, Yakult, Marico

SECURING FOOD PRODUCTION

Facilitated Kutch Agro foods in getting permission to restart their operations in Maharashtra

Facilitated Stosh Foods Pvt Ltd in getting permission to restart their manufacturing unit in Bihar

TOUCHING LIVES

More than 30 workers were stuck without any food or shelter in Kaushambi, UP while working for NHA. The team responded swiftly and immediate assistance was provided to them with the help of NHA within 2 hours.

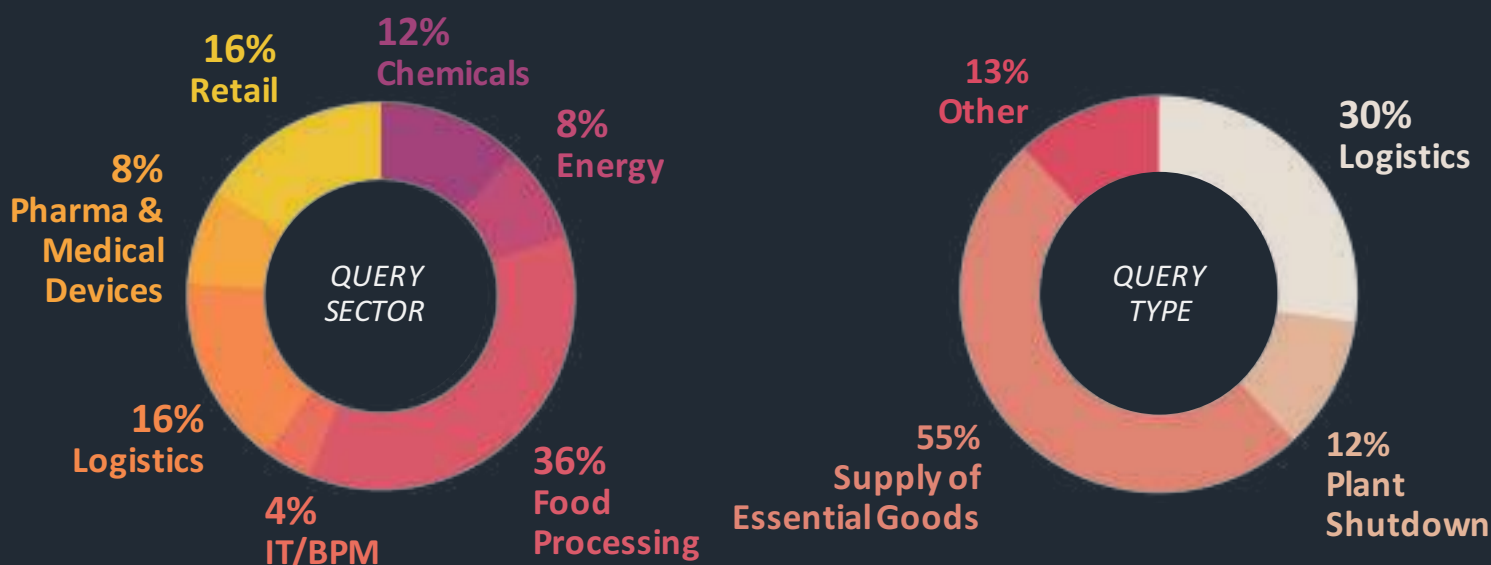
STATES TEAM

Supporting states to battle COVID-19

NORTH EAST IN FOCUS

25 QUERIES RECEIVED

QUERY ANALYSIS



ENSURED BUSINESS CONTINUITY FOR:

Pitarji Biofuels, R.S.H. Agro Products, Essel Propack , Hindustan Unilever , Procter & Gamble , United Biscuits, Intas Pharama, Meghalaya Bioenergy, NP Enterprises, Esquire Drug House, Fena, E-Com Express, MTR, Britannia, Asian Paints, Iron Mountain, Sonalika Foods, North East Nutrients , FieldFresh Foods, Amazon, Brahmaputra packers, Mukhtar Hussain, Dukes Products, Medi Sales India,

TOUCHING LIVES

Over 400 students (along with some parents) from Assam were stranded in Kota because of the lockdown and had raised a call for help. The Government of Assam (guided by Hon'ble Minister for Health & Family Welfare Shri. Himanta Biswa Sarma) took up the issue and managed to make all the requisite arrangements for temporary lodging and travel logistics for all the students stranded in Kota.

SOCIAL IMPACT TEAM

Sahyog | PMCARES FUND

PARTNERS - State Industries Departments, Government Incubators, Office of PSA, BIRAC

Channeling CSR funds toward COVID19 Relief

HIGHLIGHTS

Govt. Funds accepting COVID-19 donations identified	32
Connections made for COVID-19 Donations	60
Tech Incubators reached out to for CSR Funding Support	289
Indicative Pipeline of Donations	INR 163 Cr
Indicative pipeline of PPE donations	8,30,100
No. of COVID-19 Technology Solutions received	134
No. of NGO's working on COVID-19 relief programmes	36

TOUCHING LIVES

The Invest India Sahyog Team helped families of migrant labourers in Bangalore by connecting these families to the **K&G IRS COVID Relief Initiative**, which was able to provide cooked meals to the group



#startupindia

Combatting COVID-19 Pandemic with Innovative Solutions

PARTNERS - Startup Uttarakhand, Orios Partners, IFC

Facilitating the startup ecosystem during the COVID-19 phase promoting startup solutions to overcome the pandemic

UPDATES

Virtual Mentorship Series launched with *Startup Uttarakhand*, to facilitate 17 early staged startups

Startups get access to mentorship in a 3-month program

STARTUP QUERIES

77+ Startup Queries under resolution

17 Startups, Incubators, & Investors being facilitated on various issues

43 Startup Queries resolved on COVID-19

Top Queries on **Business Advisory and Regulations**

17 Queries received from Hon'ble CIM under resolution

Max. Queries received from **Maharashtra**

STARTUP CHALLENGE (Evaluations underway)

776

Applications Received from 24 States

Winners get referred for funding and deployment of their solution

Top solutions on:

- Geofencing
- AI based contactless entry
- Movement Tracking
- Large area sanitization

KEY INNOVATIONS

Metx Robotics

Making Robotic Trolley system to ferry food trays, water bottles, etc. to quarantined patients.

Kvyayat Medical Pvt Ltd

Bluetooth based Geofencing solution to empower the police with monitoring quarantined individuals

COMING UP!

PANEL DISCUSSION:

23 April 2020

With:

T-Hub, IIT-B SINE & KIIT incubator

PANEL DISCUSSION:

25 April 2020

With: Fosun RZ Capital, Chiratae Ventures, IFC, 100X.VC, Orios Partners, Blume Ventures

INNOVATIONS TEAM

Fast-tracking Innovations to Combat COVID-19



Under the Office of the Principal Scientific Adviser; identification & swift implementation of innovative Indian technologies for public agencies

TECHNOLOGY EVALUATION

109 TECHNOLOGIES EVALUATED

35 TECHNOLOGIES SHORTLISTED

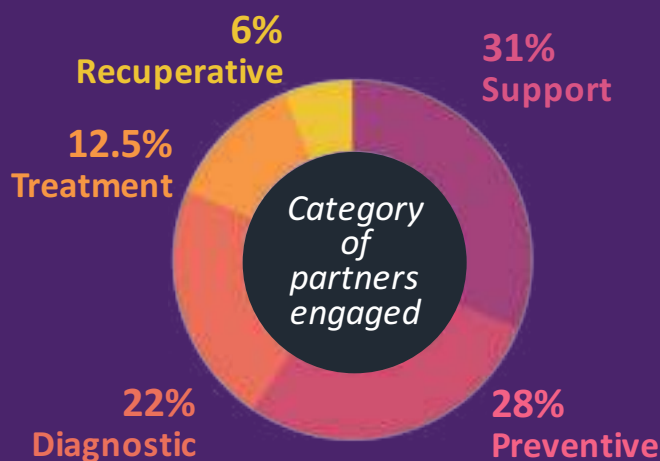
TOP TECHNOLOGIES

Emvolio: A portable battery-operated refrigeration unit to carry biological samples over remote distances.

Combat Robotics India: An assistive breathing aid for patients.

DE-RISKING SUPPORT

37 PARTNERS ENGAGED

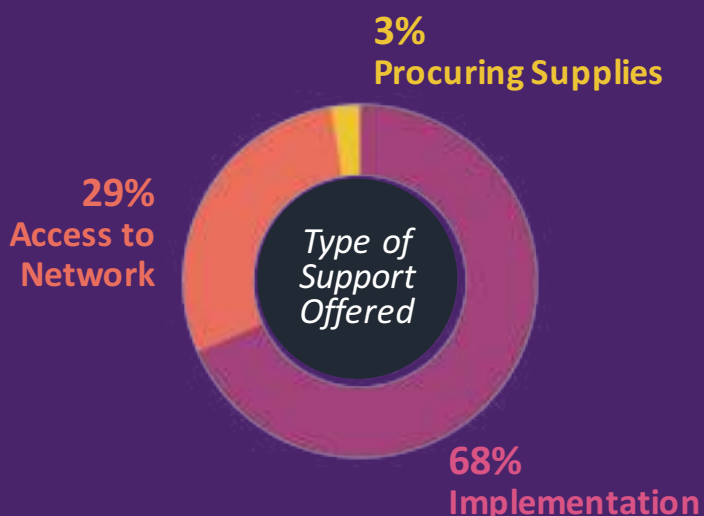


HIGHLIGHTS

Garuda Aerospace drones- Drones lifted by Air India to conduct Drone Based Sanitization operations in Chandigarh & Varanasi. AGNIi supported in managing logistics.

DEMAND GENERATED

38 PARTNERS ENGAGED



HIGHLIGHTS

Indo-Global Social Service Society (IGSSS)- Helping identify promising technologies to be implemented across several villages

Wipro- Providing assistance in scaling up or implementing technologies identified

JLL- Identifying promising prop-tech for employee safety operational efficiency

ACT FUND

20 TECHNOLOGIES REFERRED

KEY INNOVATIONS

MyLabs- An indigenously developed ICMR approved RT-PCR kit;
GRANTS - INR 1 Cr

Karkhana.io - Produces PPEs and tools to manufacture ICU equipment valves, ventilators, etc. **GRANTS - INR 20 Lacs**

HuWel- An ICMR and DCGI approved RT-PCR test kit. Manufactures two critical enzymes used in-house, RNA Extraction kits and Swab collection kits.
GRANTS - INR 1 Cr

ECOSYSTEM CONTRIBUTION

Marico Innovation Foundation calls all MedTech entrepreneurs and innovators to participate in Innovate2Beat COVID

National Innovation Fund calls all citizens to participate in Challenge COVID-19 Competition to find solutions for supply chain of essential items, etc.