

Portal and Query Report

As on
9 April 2020, 10:00 AM

PORTAL

Visitors Content Posted

418,193 **1,093**

Max. international visitors- US, UK, UAE

*Strat. adopted by Indians to combat COVID –
Most read- California, Texas*

SOCIAL MEDIA

Total Posts Engagements

1,485 **83,928**

Top performing post – Aarogya Setu App

*Top performing Theme – Coronavirus
Awareness*

RAPID QUERY RESPONSE TEAM

Securing Business Continuity

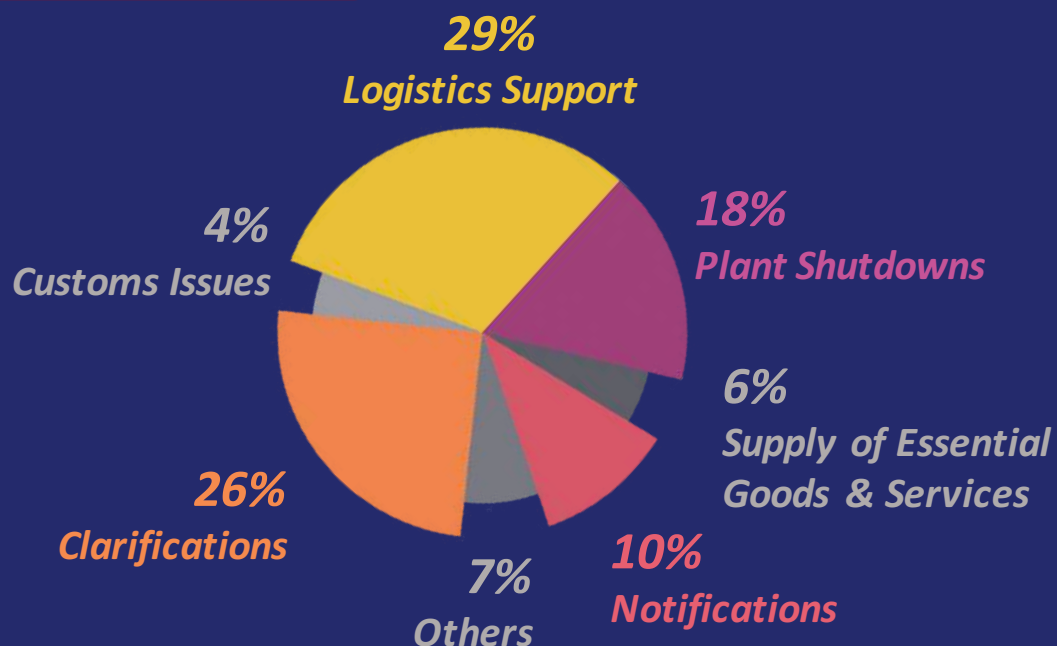
QUERY ANALYSIS

RECEIVED RESOLVED
2,365 **1,971**

AVG. QUERY RESOLUTION
4 Hours

MAXIMUM QUERIES

- Maharashtra, Haryana, Gujarat, Karnataka
- Food Processing, Medical Devices
- Logistics Support



STATES' QUERY INSIGHTS

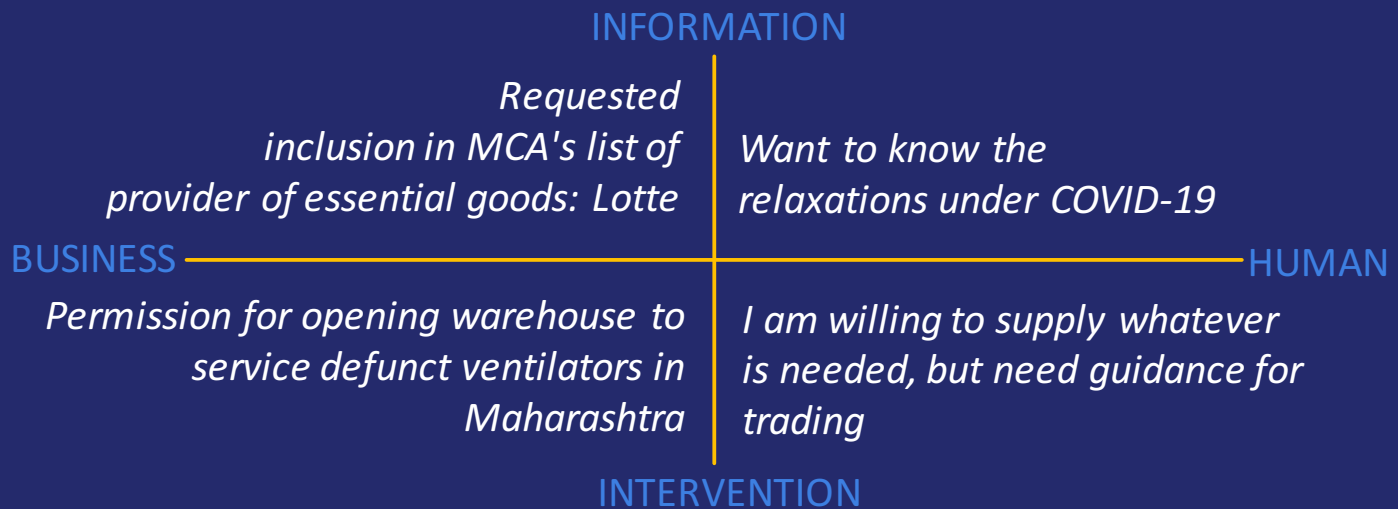
Tamil Nadu: Logistics, procedure for issuance of passes, permission to open warehouses and plants

Karnataka: Business continuity approvals

Telangana: Movement of delivery staff and vehicles across the state

Bihar: Movement of essential goods and services

QUERY MATRIX

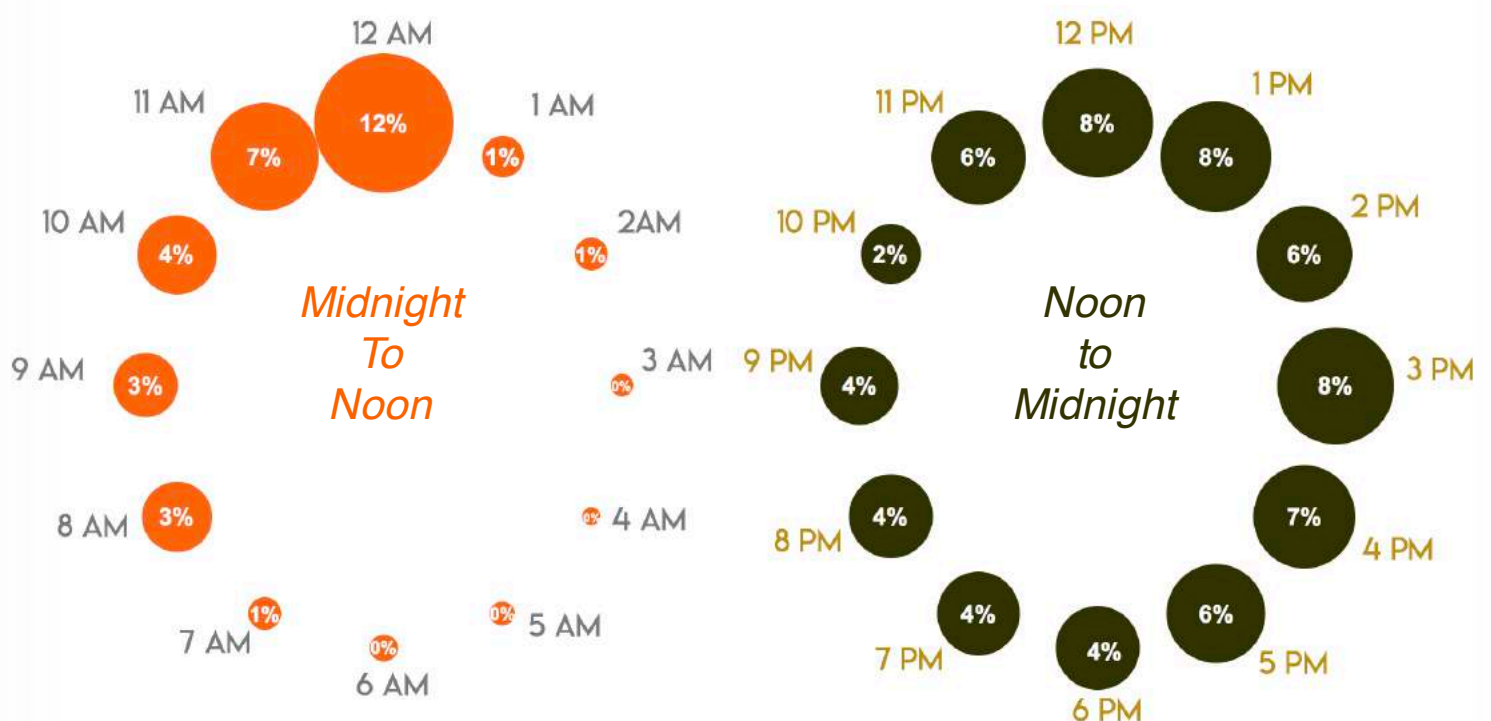


MSME SUPPORT POWERED BY



A COVID-19 Help Desk has been set up by SIDBI to assist and resolve all queries of Micro, Small & Medium Enterprises

24/7 RESPONSE



TOUCHING LIVES

For us every query is not just a number. It drives us to reach out and touch lives round the clock

12 year old Roshita Banerjee, a stroke paralytic suffering from a rare disease Moyamoya, urgently needed Peptamen in Indore, a feed powder on which she is 100% dependent, and which was completely unavailable in Madhya Pradesh. With just 1 packet left that would last her 5 days, it was a race against time.

Invest India worked tirelessly, with Delhivery and Blue Dart to ensure that the package reached her all the way from Ahmedabad in time.



MAKING IT HAPPEN

Eli Lilly: *Facilitated shipping of a consignment of life saving drugs to Srinagar via an IAF plane*

Coca Cola India: *Obtained approvals for primary concentrate manufacturing plant in Pune to ensure business continuity*

Global Shapers Community: *Obtained approvals for an initiative of World Economic Forum to distribute prevention kits to slum dwellers in Navi Mumbai in collaboration with The Robin Hood Army*

Wipro: *Obtained movement passes in Pune to ensure business continuity*

STAKEHOLDER OUTREACH TEAM

Bridging Global Partners

MISSIONS

Outreach to 12 Foreign Missions for obtaining best practices and suppliers of essential medical equipment:

*Malaysia | Japan | UK | Taiwan
Singapore | Russia | Indonesia
China | Germany Sweden | South Korea | Denmark*

2421

Global & Domestic Corporates/Stakeholders contacted

Indian embassy in Denmark has shared lists of companies for support in healthcare operations through robotics and drones

Indian High Commission in Singapore secured donations of 30,000 Test Kits for ICMR

*Indian Mission in S. Korea and Singapore High Commission in Delhi supporting on procurement of medical equipment & testing kits
Upcoming call team next week*

*Taiwan's TECC shared a list of >50 suppliers of essential medical equipment.
Upcoming call with the supplies team next week*

Indian Embassy in Japan organizing masks, monitors, nebulizers and thermometers

Indian High Commission in Malaysia exploring availability of gloves and PPEs

Embassy of India in Russia arranging ventilators and masks

High Commission in London organizing technical know-how for Anaesthetic Ventilator and similar equipment

Indian-Taipei association confirmed supply of PPEs, goggles and peripherals for ventilators, hospital beds, isolation room designs

STAKEHOLDER INTERACTIONS

VC with Hon'ble Minister of Railways and Commerce & Industry Sh. Piyush Goyal

The Hon'ble Minister discussed with Startups and regulatory bodies measures for capital availability, liquidity measures, access to liquidity, movement of essential goods and government support for startups & entrepreneurs. All issues will be taken up by DPIIT for active resolution

Ask Me Anything Session with Rajan Anandan (Sequoia Capital)
on consequences of COVID on economy of various sectors and Startups
2,321 Registrations

Startup India and TiE Amaravati virtual workshop on Hiring and Building Crisis Ready Teams

Webinar on 'Business Continuity for Startups amidst COVID-19' with industry stalwarts on funding support and WFH
2,758 Registrations

DISCUSSIONS WITH INDUSTRY AND KEY STAKEHOLDERS

COMING UP!

DATE	PARTICIPANTS	DISCUSSION POINTS
9-April 12 PM	AmCham Membership	Issue resolution and how companies can contribute to COVID-19 response
10-April 7 PM	USISPF Membership	Issue resolution and update on the latest situation
14-April 12 PM	Indo-American Chamber of Commerce	Corporates' response to COVID-19
14-April 2 PM	Indo-German Chamber of Commerce, Maharashtra Officials, German Embassy	Issue resolution for German companies
TBA	UKIBC Membership	Issue resolution for UK companies in India
TBA	Singapore Business Federation	Effect of coVID on India and food supply chain

1-April	American companies, USIBC	Logistics issues resolution, medical equipment manufacturing
30-Mar	Swedish Companies, SCCI	Issue Resolution
29-Mar	US Life Sciences Companies, USIBC	Issue Resolution, Information on contribution to COVID Response
23-Mar	US Fin. Services Companies, US Treasury, USIBC	Issue Resolution

LAUNCHED!

POTENTIAL SUPPLIER SOLUTIONS

Catalogue of suppliers for critical health & safety and medical equipment for COVID-19

[Click](#)

Resources: [List of Nodal officers for Customs Clearance during COVID-19](#)

Resources: [State Covid-19 Control Room Helpline Numbers](#)

Resources: [List of NGOs providing relief during Covid-19](#)

SUPPLIER OUTREACH TEAM

Connecting the Dots

1271

Suppliers Contacted

CATEGORY	Startups & Innovators	Suppliers reached out to	Total Outreach	Companies Responded	Supply
Ventilators & ICU Monitors	22	107	129	96	6,543
Masks*	161	229	390	149	2,04,45,000
Testing Kits**	23	53	73	38	9,00,000
PPE Equipment** *	67	112	179	123	7,16,175
Others	99	401	500	292	1,40,75,907
TOTAL	372	902	1271	698	

Note: The numbers on this report are dynamic due to a daily fluctuating supply * N95 Masks – 2.36L; ** Some suppliers awaiting CDSCO approval; *** Including supply PPE kits and parts such as gloves, gowns

Issue Resolution

Creating New Supply Lines

Sector	Manufacturing/ Tech. Issues	Suppliers' Issues Resolved	Ready to Supply
Drugs & Chemicals	5	0	0
Test Kits	28	4	1
PPE	190	75	15
Sanitizers	125	73	11
Masks	128	123	16
Ventilators +ICU Monitor	85	81	9
Logistics	140	55	0
TOTAL	701	411	52

LOGISTICS TEAM

Easing Lockdown Logistics

PARTNERS - DP World UPS, FedEx, BlueDart, Safexpress, DHL, Delhivery, Gati, DTDC, Spoton

Facilitating the Inter-State and Cross Border Movement of Essential Goods

QUERIES

369

RESOLVED

246

HIGHLIGHT

*Invest India facilitated movement passes and customs clearance for **Hamilton** in less than 24 hrs.*

As a result, the company delivered 10 ventilators and 5.5 lakh masks to Imphal and Guwahati respectively

KEY INITIATIVES

- *WhatsApp group of 95 Members including GoI officials and representatives from some of the biggest logistics players such as Fedex, BlueDart, UPS, DP World*
- *Platform serves as a Logistics Aggregation and Logistics Policy Information Portal*
- *Stakeholder Consultation & feedback on National E-Pass System through platform*

BUSINESS RECONSTRUCTION TEAM

Resurgent India

PARTNERS - Bain & Company, EY, PwC, BCG, Primus Partners, Mirae Asset Management, KPMG

Creating a strategic and 'ready to implement' plan of action for India's economic revival by analysing quantitative and qualitative metrics across states, districts and sectors

Drafting PHASE-1 of Economic Revival Plan

METHODOLOGY

- *Micro/macro-level on steps to implement across key broad frameworks and timelines*
- *All-partner discussion: 9 Workstreams identified to be allocated*
- *State Governments inputs/information on industrial clusters and business operations*
- *Industry's feedback on best practices, policy suggestions and SoPs*
- *Invest India's sector and state teams to collate feedback*

#startupindia

Combatting COVID-19 Pandemic with Innovative Solutions

PARTNERS - WhatsApp, Delhivery, Global Linkers, Good Box, TiE Delhi-NCR

Facilitating the startup ecosystem during the COVID-19 phase promoting startup solutions to overcome the pandemic

UPDATES

Assisting **distributors, retailers & consumers** to leverage tech for all services required in procurement of daily use products

Working with **WhatsApp, Delhivery, Global Linkers, & Good Box** to provide technology and logistics services to local suppliers

Currently being piloted in **Allahabad, Varanasi, Gorakhpur and Lucknow**

STARTUP CHALLENGE (Live till 15 April)

Solutions to combat
COVID-19

494+

Applications
received from
23 States

70+ applications shortlisted and shared for preventive, curative, and additive solutions with Office of PSA

Maximum applications received are under:

- Movement Tracking
- Geofencing
- Personnel Protective Equipment
- Large Area Sanitization

KEY INNOVATIONS

Ubiqare Health Pvt Ltd

Enables doctor driven care to patients at home, reducing hospital visits and stays.

Nemocare Wellness Pvt Ltd

Wearable device for remote monitoring of health parameters of positive cases.

Niramai Health Analytix Pvt Ltd

Automated screening of population to identify likely COVID-19 symptoms by checking for fever and associated respiratory diseases.

STARTUP INITIATIVES TO COMBAT COVID-19

COVID-19 STARTUP ASSISTANCE SCHEME- SIDBI has launched the COVID-19 Startup Assistance Scheme (CSAS) to assist startups with Working Capital Requirements up to INR 2 Cr

CAWACH - DST approved setting up of a Centre for Augmenting WAR with COVID-19 Health Crisis (CAWACH) to scout, evaluate and support the innovations and startups that address COVID-19 challenges

COMING UP!

WEBINAR:

11 Apr 2020, 11:00 AM

**Keep the Wheels Turning:
Logistics & Supply Chain in times
of Lockdown**

With: Gazal Kalra (Rivigo), Kanika Tekriwal (JetSetGo), Pushkar Singh (LetsTransport.in), Rohan Chhazed (Dunzo)

AMA SESSION:

14 April 2020, 11:00 AM

With:
**Rema Subramanian
Managing Partner, Ankur
Capital**

India's Startup Community Joins Hands to Launch Action COVID-19 Team (ACT)

- Collective effort to help Indian startups to survive this crisis
- Launch of ACT Grants, an INR 100 Cr Programme, aimed at seeding 50+ initiatives through grants

SOCIAL IMPACT TEAM

Sahyog

PARTNERS - State Industries Departments, Government Incubators, Office of PSA, BIRAC

Channeling CSR funds toward COVID19 Relief

HIGHLIGHTS

Repository of 32 Relief funds for companies to access to meet their CSR compliance for the year

Pipeline of \$46.8 Cr. to be channelled to COVID19 Relief funds (state and central level)

Donations of over 767,600+ essential supplies donations from corporates

Received 93 COVID19 tech solutions

Reached out to 289 tech incubators across India to channel CSR funds into developing technology space

Repository of 21 NGO's working on COVID19 relief programmes

Partnered with BIRAC to channelize CSR funds for COVID-19 solutions focused on diagnostics, vaccines and related interventions for controlling COVID-19