

Portal and Query Report

As on
6 April 2020, 10:00 AM

STATISTICS

Visitors

355,734

Countries

50+

Govt. Advisories,
Notifications

608

Blogs, Info. Gfx,
Videos, Resources

331

'Supply Solutions Form' : Max. international
visitors – Busan, Seoul and Moscow

'NGOs providing relief during COVID-19'
Max. visitors – Delhi, Maharashtra & UP

SOCIAL MEDIA

Total Posts

1,294

Engagements

73,542

Higher Engagement Rate
across content themes- >3%

Top 2 Content Themes-
Measures announced by Govt & Companies

QUERIES

RECEIVED

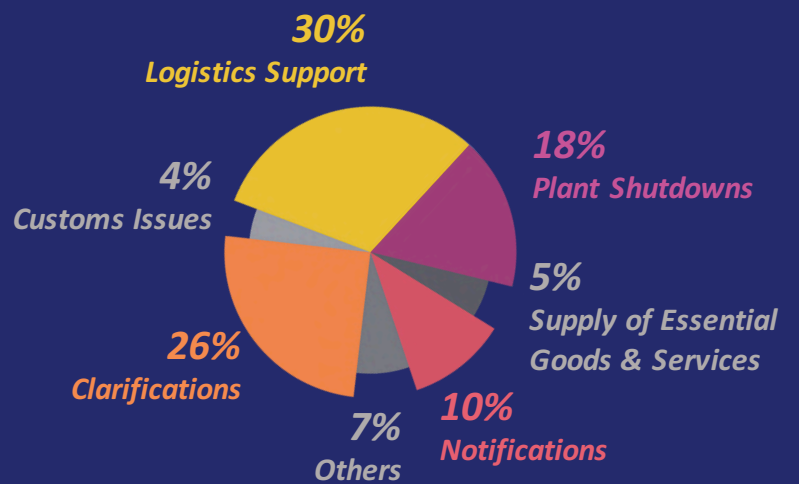
1,857

RESOLVED

1,477

AVG. QUERY RESOLUTION

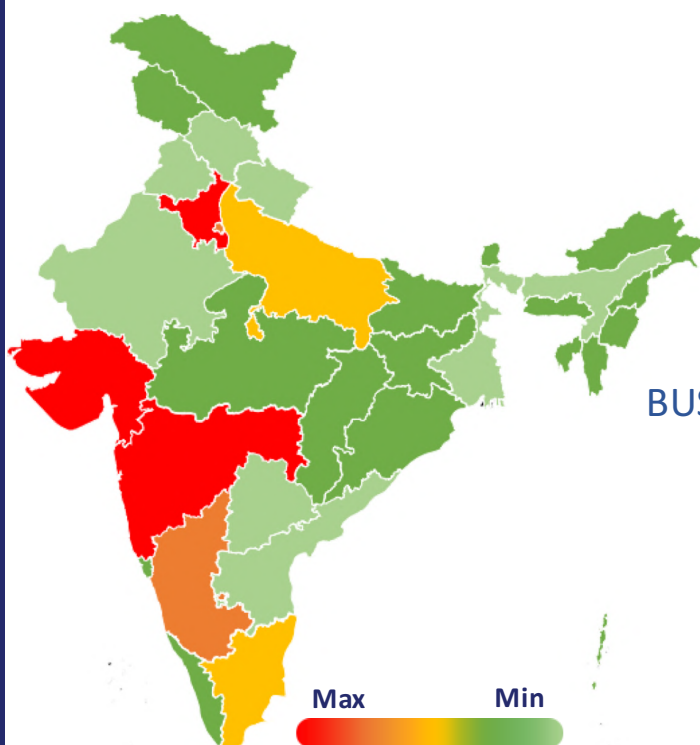
4 Hours



Max. queries- Maharashtra
followed by Haryana & Gujarat

Max. queries-
Food Processing

Max. queries-
Labour movement related



INFORMATION

Company working on
AI based fever detection
Camera for COVID-19
requires curfew passes

Where can I get clients
for my EduTech business?

BUSINESS

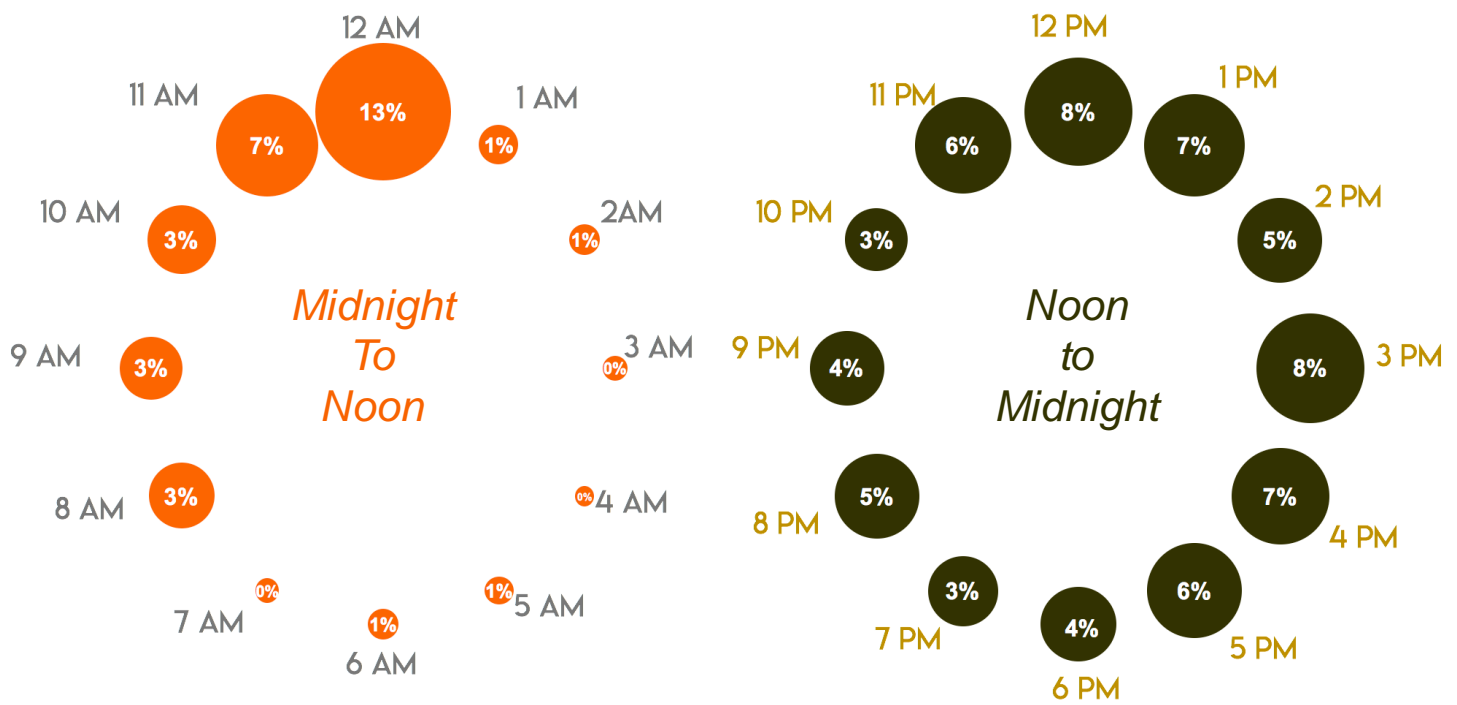
Not being able to apply
for curfew passes on
the State Portal

HUMAN

Need avenues to make
money to support my
family during the
lockdown

INTERVENTION

24/7 Response



Making it Happen

Wipro: Obtained approvals for movement of critical employees and delivery of laptops to the residences to ensure business continuity

Mastercard: Obtained approvals for employees to continue supporting the Pune tech hub providing critical services as a payment system operator

Astra Zenca: Obtained curfew passes to ensure continued work on essential bio-pharma solutions required for medical supplies

Kasturba Medical Hospital: Ensured movement of hospital essentials across Gujarat district borders for delivery in Mumbai

Stakeholder Outreach

2321 Global & Domestic Corporates/Stakeholders contacted

Missions

Outreach to 12 Foreign Missions for obtaining best practices and suppliers of essential medical equipment:

**Malaysia | Japan | UK | Taiwan
Singapore | Russia | Indonesia
China | Germany Sweden | South Korea | Denmark**

Indian embassy in Denmark has shared lists of companies for support in healthcare operations through robotics and drones

Indian High Commission in Singapore secured donations of 30,000 Test Kits for ICMR

Indian High Commission in Malaysia exploring availability of gloves and PPEs

Embassy of India in Russia arranging ventilators and masks

Indian Embassy in Japan organizing masks, monitors, nebulizers and thermometers

High Commission in London organizing technical know-how for Anaesthetic Ventilator and similar equipment

Indian-Taipei association confirmed supply of PPEs, goggles and peripherals for ventilators, hospital beds, isolation room designs

DISCUSSIONS WITH INDUSTRY AND KEY STAKEHOLDERS

#	DATE	PARTICIPANTS	DISCUSSION POINTS
1	1-April-2020	American companies, USIBC	Logistics issue resolution, inclusion of certain essential products and services under the exemption list and potential for contribution to medical equipment demand through local manufacturing
2	30-Mar-2020	Swedish Companies, SCCI	Issue Resolution
3	29-Mar-2020	US Life Sciences Companies, USIBC	Issue Resolution, Information on contribution to COVID Response
4	23-Mar-2020	US Fin. Services Companies, US Treasury, USIBC	Issue Resolution

Supply Solutions Cell

1144 Suppliers contacted

Key Matchmaking

Worked with **Durobags**, a mask manufacturer with 50k 3ply/day capacity, to assist with permissions to reopen their factory

Facilitated **Welspun Group** in connecting with raw materials suppliers. Production capacity of **5,000 masks/day** with potential to double

Successfully connected **AB Industries** a ventilator manufacturing company with **Thyssenkrupp** for assistance in manufacturing ventilators

Assisted **Hero Moto Corp** to obtain license to manufacture **Sanitizers** within 1 hour

#startupindia

**Startup Challenge:
Solutions to combat
Covid19**

454+

**Applications received from
22 States**

(Live till 15 April)

Maximum applications received are under:

- Movement Tracking
- Geofencing
- Personnel Protective Equipment
- Large Area Sanitization

Sahyog: Social Impact Team

Highlights

Created a repository of **32 Relief funds** for companies to access to meet their CSR compliance for the year

Developed a **pipeline of \$41.1 Cr.** to be channelled to COVID19 Relief funds (state and central level)

Assisted in the donation of over **525,000+ PPE donations** from corporates as part of their CSR activities

Reached out to **289 tech incubators** across India to channel CSR funds into developing technology space

Received **71 COVID19 tech. solutions**

Created a repository of **16 NGO's** working on COVID19 relief programmes

Partnered with **BIRAC** to channelize CSR funds for COVID-19 solutions focused on diagnostics, vaccines and related interventions for controlling COVID-19

TOUCHING LIVES

For us every query is not just a number. It drives us to reach out and touch lives round the clock.

12 year old Roshita Banerjee, a stroke paralytic suffering from a rare disease Moyamoya, urgently needed Peptamen in Indore, a feed powder on which she is 100% dependent, and which was completely unavailable in Madhya Pradesh. With just 1 packet left that would last her 5 days, it was a race against time.

Invest India worked tirelessly, with Delhivery and Blue Dart to ensure that the package reached her all the way from Ahmedabad in time.



VC with Hon'ble Minister of Railways and Commerce & Industry Sh. Piyush Goyal

The Hon'ble Minister chaired the call with Startups and regulatory bodies to discuss measures for capital availability, liquidity measures, access to liquidity, movement of essential goods and government support for startups & entrepreneurs. All issues will be taken up by DPIIT for active resolution

India's Startup Community Joins Hands to Launch Action COVID-19 Team (ACT)

- Collective effort to help Indian startups to survive this crisis

- Launch of ACT Grants, an INR 100 Cr - programme, aimed at seeding 50+ initiatives through grants

Launched!

POTENTIAL SUPPLIER SOLUTIONS

Click

Catalogue of suppliers for critical health & safety and medical equipment for COVID-19

Resources: [List of Nodal officers for Customs Clearance during COVID-19](#)

Resources: [State Covid-19 Control Room Helpline Numbers](#)

Resources: [List of NGOs providing relief during Covid-19](#)

Coming Up!

WEBINAR: (TBA)

UKIBC and Invest India to host a knowledge sharing session on various centre/state notifications and address issues faced by members

WEBINAR: (TBA)

Ways in which Startups can stabilize supply-chain and operations during COVID-19 crisis

Business Continuity Toolkit

Partnerships with Freshworks and Zoho to deploy FoC BCP Resource Kit for Small & Medium Businesses

\$40,000

Worth credits
disbursed
In 5 days

Freshworks offer: USD 4,000 worth of Credit for their suite for all including softwares for sales CRM, cust. support, call centre, cust. messaging etc.

Ask Me Anything Session with Rajan Anandan, Sequoia Capital

Discussion on sequences of COVID-19 various sectors economy, fundraising, and the Indian startup ecosystem

2,321 Registrations

Startup India and TiE Amaravati virtual workshop on Hiring and Building Crisis Ready Teams

Closed door session on March 28 for entrepreneurs from Andhra Pradesh on challenges faced during COVID-19

Webinar on 'Business Continuity for Startups amidst COVID-19'

Industry stalwarts answered questions on issues during COVID-19 – Funding support/WFH models

2,758 Registrations