

Supply Solutions Report

As on
10 April 2020, 5:00 PM**SUPPLIER OUTREACH : 1369 Suppliers Contacted**
(Over 550 in active discussion)

CATEGORY	START-UP & INNOVATOR	SUPPLIERS REACHED OUT TO	TOTAL OUT-REACH	COMPANIES RESPONDED	SUPPLY
Ventilators & ICU Monitors	22	109	131	98	6,543
Masks*	161	265	426	172	2,11,56,000
Testing Kits**	23	70	93	41	9,00,000
PPE*** Equipment	67	124	191	132	7,87,675
Others	99	429	528	318	1,80,81,092
TOTAL	372	997	1369	761	

Issue Resolution*Creating new supply lines*

Sector	Mfg/ Tech. Issues	Supplier Issues Resolved	Ready to Supply
Drugs & Chemicals	5	0	0
Test Kits	37	4	1
PPE	190	80	35
Sanitizers	121	78	11
Masks	128	127	16
Ventilators +ICU Monitor	90	85	9
TOTAL	571	374	72

LOGISTICS INITIATIVE

Total Queries: 452

Resolved: 330

Pending : 109

Not Actionable : 13

- Whatsapp group of 95 Members including GoI officials and representatives from some of the biggest logistics players such as Fedex, BlueDart, UPS, DP World
- Platform serves as a Logistics Aggregation and Logistics Policy Information Portal
- Stakeholder Consultation & feedback on National E-Pass System through platform

Shaurya Industries: the company had 20 lakh masks and 60,000 PPE kits which it was unable to move from UP to Punjab and Maharashtra. Invest India resolved the issue within 2 days

MATCH-MAKING INITIATIVE

Requests

Shared details of suppliers of PPE, Masks, Ventilators, Sanitizers , Thermometers and Hospital Beds suppliers with 39 Govt and Pvt Entities

- ✓ Received direct requests from 16 state governments
- ✓ Received direct requests from 23 private entities

Recent Success

Government/ Entity	Invest India Support	Status
Bhabha Hospital, Mumbai	Shared details of suppliers for: - PPE	Reply awaited
Delhi Govt	Shared supplier details of: <ul style="list-style-type: none">· ventilators· PPE & masks· sanitizers· Hydroxychloroquine	Delhi Govt has placed an order of 26,000 Hydroxychloroquine tablets through facilitation support provided by Invest India (as on 2Apr20)

MATCH-MAKING INITIATIVE HIGHLIGHTS

Government/ Entity	Invest India Support	Status
Jammu and Kashmir Government	Shared supplier details of - - Ventilators - PPE & Masks - Sanitizers	State govt has placed order of 1Lac masks through facilitation support provided by Invest India
Madhya Pradesh Govt	Shared supplier details of · N95 masks &PPE	Govt has placed an order of 50,000 PPE kits through facilitation support provided by Invest India (as on 31 March 2020)
Air India	Shared details of suppliers for hazmat suits	Successfully assisted Air India in procuring 200 hazmat kits in just 3 hours for their crew on 4 flight to Europe to Airlift Indians.
Tamil Nadu Govt	Shared details for suppliers of: · ventilators · masks & PPE Kits · multiple products from China	Immediate supply of 1 lakh 3-ply @Rs.16 + Gst and 50,000 3-ply @Rs.12 + GST, followed by a daily supply of 50k masks in Chennai. State govt has initiated discussion
Delhi Govt	Shared supplier details of: · ventilators · PPE & masks · sanitizers · Hydroxychloroquine	Delhi Govt has placed an order of 26,000 Hydroxychloroquine tablets through facilitation support provided by Invest India (as on 2Apr20)
AgVa Health Care Pvt Ltd.	Facilitating release and delivery of multiple consignments from different customs warehouses across the country to their office	- Consignments in India released and delivered.
Narayanpur District, Chhattisgarh (for frontline staff)	Shared supplier details of: · N95 masks & PPE · Diagnostics kits · Gloves	Procurement process started
Doctors Without Borders	Connected Doctors without Borders with suppliers for a confirmed order of 5000 N95 Maks, 10000 3PLY masks, 1000 Goggles	Confirmed order delivered in 24 hours
Andhra Pradesh Govt	Shared supplier details for masks & PPE	Procurement begun for PPE

HIGHLIGHTS

- **AgVa/Maruti**: Provided details on alternate freight forwarder for Guangzhou for their import consignment from China
- Helped **Rossari Biotech** obtain permission to operate in order to manufacture hand sanitizers in Silvassa
- Connected **HERO with AIIMs** to evaluate their technical specs of ventilators and PPEs
- Helped **Aryan Veda** obtain drugs license for the manufacture of hand sanitizers
- Helped **Nocca Robotics** (Ventilator Manufacturer) with clearing their shipment by working with Joint Commissioner Customs Bombay
- Provided Funding clarity to **Ducom and INNOTECH medical pvt Ltd.**, a low-cost ventilator design manufacturer

PM CAREs Fund / CSR

Govt. Funds accepting COVID-19 donations identified	32
Connections made for COVID-19 Donations	47
Tech Incubators reached out to for CSR Funding Support	289
Indicative Pipeline of Donations	INR 46.5 Cr
Indicative pipeline of PPE donations	7,27,600
No. of COVID-19 Technology Solutions received	93

Note: The numbers on this report are dynamic due to a daily fluctuating supply * N95 Masks – 2.71L; ** Some suppliers awaiting CDSCO approval; *** Including supply PPE kits and parts such as gloves, gowns

Disclaimer: This report has been curated for information purposes only. Invest India does not confirm any information on the suppliers. The information is provided by the suppliers and quantity, price, availability, specifications etc. has not been verified by Invest India. Invest India shall not be held responsible for the accuracy of such information. Any reference to any entity or third party or company shall not to be considered as an endorsement or a recommendation.