

Supply Solutions Report

 As on
 8 April 2020, 5:00 PM

SUPPLIER OUTREACH : 1290 Suppliers Contacted

CATEGORY	START-UP & INNOVATOR	SUPPLIERS REACHED OUT TO	TOTAL OUT-REACH	COMPANIES RESPONDED	SUPPLY
Ventilators & ICU Monitors	22	109	131	98	6,543
Masks*	161	229	390	149	2,04,45,000
Testing Kits**	23	53	76	38	9,00,000
PPE Equipment ***	67	115	182	126	7,22,675
Others	99	412	511	305	1,80,80,917
TOTAL	372	918	1290	716	

Issue Resolution

Creating new supply lines

Sector	Manufacturing/ Tech. Issues	Suppliers' Issues Resolved	Ready to Supply
Drugs & Chemicals	5	0	0
Test Kits	37	4	1
PPE	190	75	35
Sanitizers	125	73	11
Masks	128	127	16
Ventilators +ICU Monitor	87	81	9
TOTAL	712	415	72

REQUESTS

CATEGORY	HLL TENDER DETAILS	REQUESTS FROM STATE GOVTS (Requests directly to Invest India)	REQUESTS FROM PRIVATE AGENCIES
Masks (N95/3Ply)	2,40,00,000	2,18,57,355	4,10,700
Ventilators	0	4,527	2,250
Testing Kits	0	2,80,604	1,500
PPE	50,00,000	52,43,567	66,900
Drugs	0	77,99,600	0
Others	5,00,000	36,01,962	20,460

MATCH-MAKING INITIATIVE

Success of the day

- ✓ **ACME India** purchased **1000 of 100 ml sanitizer bottles and 6000 of 500 ml bottles** from suppliers scouted by Invest India
- ✓ **Govt of AP** has placed an **order for 5L N95 masks** from the suggested list of suppliers

Other recent highlights

Shared details of suppliers of PPE, Masks, Ventilators, Sanitizers , Thermometers and Hospital Beds suppliers with **36 Govt and Pvt Entities**

Government/ Entity	Invest India Support	Status	Date
World Vision India	Shared details of Sanitizer suppliers	Reply awaited	7-Apr-20
ACME India	Shared details of Sanitizer suppliers	Reply awaited	7-Apr-20
PWMAI	Shared supplier details of: - Sanitizers - PPE & Masks - Thermometer	Reply awaited	7-Apr-20

MATCH-MAKING INITIATIVE HIGHLIGHTS

Government / Entity	Invest India Support	Status	Date
Jammu and Kashmir Government	Shared supplier details of - - Ventilators - PPE & Masks - Sanitizers	State govt has placed order of 1Lac masks through facilitation support provided by Invest India	01-Apr-20
Madhya Pradesh Govt	Shared supplier details of - N95 masks &PPE	Govt has placed an order of 50,000 PPE kits through facilitation support provided by Invest India (as on 31 March 2020)	30-Mar-20
Air India	Shared details of suppliers for hazmat suits	Successfully assisted Air India in procuring 200 hazmat kits in just 3 hours for their crew on 4 flight to Europe to Airlift Indians.	29-Mar-20
Tamil Nadu Govt	Shared details for suppliers of: · ventilators · masks & PPE Kits · multiple products from China	Immediate supply of 1 lakh 3-ply @Rs.16 + Gst and 50,000 3-ply @Rs.12 + GST, followed by a daily supply of 50k masks in Chennai. State govt has initiated discussion	28-Mar-20
Delhi Govt	Shared supplier details of: · ventilators · PPE & masks · sanitizers · Hydroxychloroquine	Delhi Govt has placed an order of 26,000 Hydroxychloroquine tablets through facilitation support provided by Invest India (as on 2Apr20)	28-Mar-20
AgVa Health Care Pvt Ltd.	Facilitating release and delivery of multiple consignments from different customs warehouses across the country to their office	- Consignments in India released and delivered.	27-Mar-20
Narayanpur District, Chhattisgarh (for frontline staff)	Shared supplier details of: · N95 masks & PPE · Diagnostics kits · Gloves	Procurement process started	27-Mar-20
Doctors Without Borders	Connected Doctors without Borders with suppliers for a confirmed order of 5000 N95 Maks, 10000 3PLY masks, 1000 Goggles	Confirmed order delivered in 24 hours	27-Mar-20
Andhra Pradesh Govt	Shared supplier details for masks & PPE	Procurement begun for PPE	26-Mar-20

LOGISTICS INITIATIVE

Total Queries: 444

Resolved: 311

Pending : 120

Not Actionable : 13

- Whatsapp group of 95 Members including GoI officials and representatives from some of the biggest logistics players such as Fedex, BlueDart, UPS, DP World
- Platform serves as a Logistics Aggregation and Logistics Policy Information Portal
- Stakeholder Consultation & feedback on National E-Pass System through platform

Videojet - facilitated clearance for Videojet from Tamil Nadu government to operate its warehouse within 2 working days

UPS - facilitated movement of laptops and computers for UPS from Haryana to Pune within 3 days which enabled their employees to work from home

HIGHLIGHTS

- **Facilitated AGVA Ventilators** by working with DPIIT on assisting the company to get an exemption from UP's notification allowing only 5 workers per facility
- **Connected Renauro Wellness** to **manufacturers of Bottles and Caps** to overcome shortages being faced by them
- Reached out to various Industry stakeholders to draft approach to **ramp up overall production of sanitizers** in India
- Worked on creating an **SOP to help traditional clothing lines to produce PPE**
- Invest India has collated labour issues and is **talking to labour unions region wise for ramping up PPE production**

CSR

Govt. Funds accepting COVID-19 donations identified	32
Connections made for COVID-19 Donations	44
Tech Incubators reached out to for CSR Funding Support	289
Indicative Pipeline of Donations	INR 44.3 Cr
Indicative pipeline of PPE donations	7,65,000
Actual Donations	INR19.9 Cr
No. of COVID-19 Technology Solutions received	84

Note: The numbers on this report are dynamic due to a daily fluctuating supply * N95 Masks – 2.36L; ** Some suppliers awaiting CDSCO approval; *** Including supply PPE kits and parts such as gloves, gowns

Disclaimer: This report has been curated for information purposes only. Invest India does not confirm any information on the suppliers. The information is provided by the suppliers and quantity, price, availability, specifications etc. has not been verified by Invest India. Invest India shall not be held responsible for the accuracy of such information. Any reference to any entity or third party or company shall not to be considered as an endorsement or a recommendation.